Vendor: Cisco

Exam Code: 650-299

Exam Name: TelePresence Video Sales Specialist for
Master Exam (PATVSSM)

Version: DEMO

QUESTION 1
How many microphones does the Cisco TelePresence code C90 have?

A. 4
B. 12
C. 8
D. 2

Answer: C

QUESTION 2
How many people can the Cisco TelePresence System 3010 support?

A. Upto 10
B. Upto6
C. Upto9
D. Upto8

Answer: B

QUESTION 3
What is the recommended approach to selling Cisco TelePresence?

A. Sell to IT because they will drive the implementation.
B. Sell to an identified chief officer or line-of-business owner because they arethe budget creator.
C. Sell to the video-conferencing manager because they own all videoimplementations.
D. Sell to the procurement manager because

Answer: B

QUESTION 4
What two are key selling features of the Cisco TelePresence solution? (Choose two.)

A. scalable solution
B. standards-based solution
C. adds significantly more storage to existing applications
D. offloads services to the cloud
E. high-latency solution

Answer: AB

QUESTION 5
Which feature allows video media to be enhanced by up to four times its initialresolution?

A. ConferenceMe
B. MeetMe
C. ClearVision
D. Individual Transcoding

Answer: C

QUESTION 6
How big is the screen on the Cisco TelePresence System EX9O?

A. 24 inches
B. 18 inches
C. 32 inches
D. 28 inches

Answer: A

QUESTION 7
To provide firewall traversal, which components are needed?

A. 1 Cisco TelePresence Video Communication Server Control and 2 Cisco TelePresence Video Communication Server Expressways
B. 1 Cisco TelePresence Video Communication Server Control and 1 Cisco TelePresence Video Communication Server Expressway
C. 2 Cisco TelePresence Video Communication Server Expressways
D. 2 Cisco TelePresence Video Communication Server Controls

Answer: B

QUESTION 8
What is one of the market transitions that collaboration architecture is suited toaddress?

A. E-learning
B. Networking
C. Internet
D. Video

Answer: A

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