Vendor: HP

Exam Code: HP2-Z13

Exam Name: Selling HP IP Telephony Solutions

Version: DEMO

QUESTION 1
What are benefits of contact centers? (Select two.)

A. allow remote employees to use an IP phone over the Internet
B. provide for centralized management for multi-site VCX implementations
C. integrate with other applications to provide screen pops
D. support both inbound and outbound calling

Answer: D

QUESTION 2
Which opportunities are currently targeted by the VCX? (Select two.)

A. customers who want to purchase IP phones only
B. customers with collaboration needs
C. PBX replacement
D. multi-tenant/shared office spaces

Answer: BC

QUESTION 3
A customer wants to ensure their network is prepared to handle voice traffic. Which service should you offer them?

A. Intel traffic Analysis
B. Telephony Administration Training
C. Quality of Service Diagnostics
D. Voice Readiness Assessment

Answer: D

QUESTION 4
Which statements are true about the VCX Connect MIM? (Select two.)

A. It can be deployed on HP MSR 30 Series routers with Media Gateway Modules.
B. It has a standalone routing system built into the MIM.
C. It has a different feature set than the VCX Connect 200.
D. It supports up to 100 users.

Answer: AD

QUESTION 5
Which statements are true about the VCX Connect and VCX Enterprise products? (Select two.)

A. VCX Connect runs on an MS-Windows operating system and VCX Enterprise runs on a Linux operating system.
B. Both products have the same feature set and administration interface.
C. Both products use end-to-end H.323 signaling.
D. The IP Conferencing solution can be added to a VCX Connect or VCX Enterprise

implementation.

Answer: BD

QUESTION 6
What is a media gateway capability of the MSR?

A. fax and modem settings
B. integration with Active Directory
C. instant messaging capabilities
D. ability to synchronize with Outlook

Answer: A

QUESTION 7
Which statement is true about a remote office?

A. It supports only analog phones connected by a media gateway.
B. It has full feature survivability in case of a WAN outage.
C. Users at a remote office cannot have IP messaging mailboxes.
D. There is no VCX server at the remote office.

Answer: B

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