**Vendor:** HP

**Exam Code:** HP2-N32

**Exam Name:** Selling HP Application Lifecycle Management
Solutions

**Version:** DEMO

**QUESTION 1**
What are the main phases of the application supply chain?

A. Idea, Design, Build, and Run
B. Plan, Deliver, Run, and Retire
C. Idea, Buy, Run, and Fix
D. Plan, Run, Deliver, and Operate

**Answer:** B


**QUESTION 2**
What are the main phases/steps in the quality management process? (Select three.)

A. test management and execution
B. business case
C. requirements management
D. strategy/demand
E. operations
F. risk-based test planning

**Answer:** ACF


**QUESTION 3**
Which processes in the application delivery supply chain can HP Service Virtualization remove constraints from? (Select two.)

A. performance validation
B. functional validation
C. incident management
D. demand management
E. IT financial planning and analysis

**Answer:** BC


**QUESTION 4**
Which personas benefit most from the predictability of build content and health capability of HP ALM's Application Lifecycle Intelligence? (Select two.)

A. QA manager
B. development manager
C. operations manager
D. help-desk manager
E. business analyst

**Answer:** AD


**QUESTION 5**
What is the most accurate statement that describes the value proposition for the HP Unified Functional Test?

A.  It easily incorporates changes and sustains simulation models.
B.  It protects business critical applications from advanced cyber attacks by removing security vulnerabilities from software.
C.  It ensures higher quality by automating end-to-end testing.
D.  It mitigates risk by identifying the cause of performance bottlenecks and reducing MTTR.

**Answer:** C


**QUESTION 6**
Which key persona does HP Performance Center and LoadRunner target?

A.  Functionaltest engineer
B.  Performanceengineer
C.  Projectmanager
D.  Applicationdeveloper
E.  Businessanalyst

**Answer:** D


**QUESTION 7**
How does HP Software address the challenges of delivering applications that meet the needs of a business?

A.  Island Approach and Unified Solution for Applications
B.  Convergent Approach and Unified Solution for Applications
C.  Island Approach, Point Tools, and Brute Force
D.  Convergent Approach, Point Tools, and Brute Force

**Answer:** A

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