Vendor: HP

Exam Code: HP2-N35

Exam Name: Selling HP IT Service Management Solutions

Version: DEMO

QUESTION 1
How does the HP Asset Management solution allow an organization to mitigate compliance risks?
(Select three.)

A. It can allow an organization to automatically track service and license compliance.
B. It allows an organization to combine KPI metrics with SCORM data to discover non-virtual transient assets.
C. It allows an organization toquantify and measurefinancial exposure.
D. It allows for the combination of KPI tracking of GPS-enabled asset discovery for virtual and sub- virtual assets.
E. It provides for the quantum delivery of virtual and sub-virtual asset data to a central ITIL database.
F. It allows an organization to identify and plan an IT governance policy.

Answer: ACF

QUESTION 2
The capabilities within HP Asset Portfolio Management provide which benefits to an organization? (Select Two.)

A. They allow an organization to link its kPI data to other organizations to determine which organization has a greater value to the shareholders.
B. They allow an organization to provide the Security and Exchange (SEC) financial reports on computer assets and environmental compliance.
C. They allow an organization to track and manage fiscally-relevant physical and virtual assets throughout their lifecycle.
D. They allow an organization to link physical assets to the stock and commodity prices of the associated assets to provide an up-to-the-minute analysis of value.
E. They reduce the number of lost and unused assets.

Answer: CD

QUESTION 3
The capabilities within HP IT Financial Management provide which benefits to an organization?
(Select two.)

A. HP IT Financial Management can track the organization's investment in the stock and commodity markets.
B. HP can require users to log usage data into each software program so it can be charged back to the appropriate customers.
C. HP allows an organization to achieve governmental compliance by linking asset information to physical, virtual, and sub-virtual devices.
D. HP support showback/chargeback for use of business services.
E. HP can track the costs of assets and business services.

Answer: AD

QUESTION 4
What is a value proposition of the HP Service Management solution?

A. Delivering high-quality application that can run on web 1.0 enablement mobile devices
B. Providing a template for legacy applications to be tested for virtual delivery
C. Enabling status checking of non-web enabled applications through a virtual delivery portal on UNIX systems
D. Optimizing costs for the investment made

Answer: C

QUESTION 5
Which capabilities of Service Anywhere provide value to customers? (Select two.)

A. The solution can deploy applications.
B. The solution is scalable.
C. The solutions can track configuration changes across all network core devices (NCDs) and servers.
D. The solution is secure.
E. The solution can track project status.

Answer: CE

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