



Vendor: IBM

Exam Code: C4120-782

Exam Name: PureFlex Sales -v2

Version: DEMO

QUESTION 1

A technical specialist requires additional post sale implementation support beyond what is contained in a PureFlex Enterprise foundation. Which of the following will provide the additional implementation support?

- A. Engage ATS
- B. Engage local CTS
- C. Purchase a Lab Services contract
- D. Convert the order to a Flex System

Answer: C

QUESTION 2

PureFlex converged network switches can directly support which of the following storage protocols?

- A. SAS and FCoE
- B. SAS and iSCSI
- C. iSCSI and FCoE
- D. iSCSI and InfiniBand

Answer: C

QUESTION 3

Which of the following is a primary candidate for a PureFlex integrated infrastructure solution?

- A. Businesses running Windows, Linux and UNIX workloads
- B. Enterprises that run a mix of mainframe and zBX workloads
- C. Companies wishing to run both Windows and native IBM i workloads
- D. Cloud Service Providers wishing to retain SPARC compute resources

Answer: A

QUESTION 4

A PureFlex prospect is concerned about migration of data from their existing storage to the Storwize V7000. Which of the following is a key enabling function of the Storwize V7000 and PureFlex storage node to support migration of data from existing supported external storage systems to the PureFlex environment?

- A. Easy Tier
- B. FlashCopy
- C. Volume Copy
- D. Storage Virtualization

Answer: D

QUESTION 5

Which of the following is the appropriate tool to validate the workload for a proposed Storwize V7000 solution?

- A. Disk Magic
- B. Capacity Magic
- C. Workload Estimator
- D. Tivoli Storage Productivity Center

Answer: A

QUESTION 6

A PureFlex sales professional needs to select the optimal PureFlex Fibre Channel switch and mezzanine card options for connecting a new PureFlex solution to an existing SAN and storage system. Which of the following are the best two resources for this need?

- A. CTS and Competeline
- B. Techline and Distributor
- C. Distributor and Supportline
- D. Competeline and Supportline

Answer: B

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