



Vendor: IBM

Exam Code: M2110-231

Exam Name: IBM Software Subscription & Support Sales
Mastery Test v1

Version: DEMO

QUESTION 1

What specific renewal data can a Reseller/VAD view when they access Renewals via Passport Advantage Online?

- A. All Renewal line items for all clients they have sold licenses or renewals to in the past.
- B. Only renewal line items associated with the Reseller/VAD prior year's transactions.
- C. All Renewal line items for all clients they have sold licenses to regardless of when the licenses were sold.
- D. Their client's entire IBM Software Subscription & Support quote.

Answer: C

QUESTION 2

What day of the month does IBM recommend Resellers/VADs pull their renewal data?

- A. 1st
- B. 15th
- C. 17th
- D. The last day.

Answer: C

QUESTION 3

When is your client's Subscription & Support renewal due?

- A. 30 days before their anniversary date.
- B. On or before their anniversary date.
- C. 45 days before their anniversary date.
- D. At any time, there is not a set deadline.

Answer: B

QUESTION 4

When do clients receive their first Software Renewal Quote and Letter?

- A. 75 days before their renewal anniversary
- B. 90 days before their renewal anniversary
- C. 45 days before their renewal anniversary
- D. 30 days before their renewal anniversary

Answer: A

Thank You for Trying Our Product

Braindump2go Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad.**
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.braindump2go.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER
NETWORKS



EMC²
where information lives[®]

10% Discount Coupon Code: BDNT2014