



**Vendor:** HP

**Exam Code:** HP5-H03D

**Exam Name:** Delta-Sales Essentials of HP Workstations

**Version:** DEMO

#### QUESTION 1

What does expandability mean for HP ZBook mobile workstations?

- A. upgradable capabilities with a slot for a CD/DVD
- B. upgradable memory and storage with easy access
- C. upgradable ports with security as a central focus
- D. upgradable screen resolution with removable monitor

**Answer: B**

**Explanation:**

<http://h20195.www2.hp.com/V2/GetPDF.aspx/4AA4-8242ENW.pdf>(page 6)

#### QUESTION 2

Which feature of HP Z displays enables users to view standard colors that are the same on all devices?

- A. TCO Certified Edge
- B. IPS Gen 2
- C. Q Displays Port 1.2
- D. sRGB and Adobe RGB color accuracy

**Answer: D**

**Explanation:**

<http://www8.hp.com/us/en/campaigns/workstations/dreamcolor-displays.html>

#### QUESTION 3

If your customer is in the civil engineering business and is concerned with protecting the environment, what can you tell them about HP Z230 workstations to ease their concerns?

- A. HP Z230 workstations have solid-state hard drives and fanless cooling that use far less power for the same performance.
- B. Military grade durability means that HP Z230 workstations are built to protect the environment while withstanding extreme temperatures, bumps, and vibrations.
- C. The small form factor includes the HP Moonshot technology that uses 89% less energy than comparable workstations do.
- D. HP Z230 workstations offer 92% efficient power supplies that reduce environmental impact and reduce total cost of ownership.

**Answer: D**

**Explanation:**

[http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product\\_pdfs/Z230\\_Tower\\_SFF\\_DS.pdf](http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product_pdfs/Z230_Tower_SFF_DS.pdf)(page 2)

#### QUESTION 4

HP Z displays are specifically designed and configured as companion displays for which devices?

- A. HP all-in-one form factor PCs
- B. HP Elite business desktop PCs
- C. HP workstations
- D. HP business notebook PCs

**Answer: C**

**QUESTION 5**

Which HP Z displays provide an integrated four-port USB 3.0 hub?

- A. HP Z22i and Z23i IPS displays
- B. HP Z24i IPS display
- C. HP Z22i, Z23i, and Z24i IPS displays
- D. HP Z27i&Z30i IPS displays

**Answer: D**

**Explanation:**

<http://dcc-online.com/wordpress/?p=386>(last para on the page)

**QUESTION 6**

Which HP ZBook mobile workstation is tested to MIL-STD 810G Standards?

- A. HP Zbook 14 and 17 mobile workstations
- B. HP ZBook 17 mobile workstation
- C. HP ZBook 15 mobile workstation
- D. HP ZBook 14 mobile workstation

**Answer: A**

**Explanation:**

[http://shopping1.hp.com/is-bin/INTERSHOP.enfinity/WFS/WW-USSMBPublicStore-Site/en\\_US/-/USD/ViewProductDetail-Start?ProductUUID=pAcQ7EN5R4YAAAFBFdhsVdo8&CatalogCategoryID=nNIQ7habOrMAAAF Cex0tkXvm](http://shopping1.hp.com/is-bin/INTERSHOP.enfinity/WFS/WW-USSMBPublicStore-Site/en_US/-/USD/ViewProductDetail-Start?ProductUUID=pAcQ7EN5R4YAAAFBFdhsVdo8&CatalogCategoryID=nNIQ7habOrMAAAF Cex0tkXvm)

[http://shopping1.hp.com/is-bin/INTERSHOP.enfinity/WFS/WW-USSMBPublicStore-Site/en\\_US/-/USD/ViewProductDetail-Start?ProductUUID=0jAQ7EN5Q\\_EAAAFAlh1IJazg&CatalogCategoryID=nNIQ7habOrMAAAF Cex0tkXvm](http://shopping1.hp.com/is-bin/INTERSHOP.enfinity/WFS/WW-USSMBPublicStore-Site/en_US/-/USD/ViewProductDetail-Start?ProductUUID=0jAQ7EN5Q_EAAAFAlh1IJazg&CatalogCategoryID=nNIQ7habOrMAAAF Cex0tkXvm)

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