



**Vendor:** IBM

**Exam Code:** M2060-729

**Exam Name:** IBM Managed File Transfer Sales Mastery  
Test v2

**Version:** DEMO

**QUESTION 1**

IBM Sterling ConnectDirect Advanced is used for which MFT use case?

- A. System-centric
- B. Community-centric
- C. Person-centric use
- D. Extreme

**Answer: A**

**Explanation:**

[http://www-](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en(overview, 4thpara)

[01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep\\_ca/9/897/ENUS214-159/index.html&lang=en&request\\_locale=en\(overview, 4thpara\)](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENUS214-159/index.html&lang=en&request_locale=en(overview, 4thpara)

**QUESTION 2**

Which of the following is NOT a business benefit that has been achieved by Aspera customers?

- A. Speed the process synchronization for digital supply chains
- B. Transform data to provide a unified interchange standard for business partners
- C. Provide high performance distribution and synchronization of Big Data sets
- D. Enable organizations to reliably, quickly and securely move new workloads to/from the cloud

**Answer: B**

**Explanation:**

[http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera\(XFT\)](http://www.remedi.com/services/managed-file-transfer-consulting/ibm-aspera(XFT))

**QUESTION 3**

Key competitors to Aspera XFT include:

- A. Signiant
- B. Axway
- C. Filecatalyst
- D. A and C

**Answer: D**

**QUESTION 4**

Which of the following is NOT a potential discovery opportunity for MFT in general?

- A. How does the company monitor whether the business application has successfully processed the files that were sent to it?
- B. Does the company have failed security audits and struggle to comply with company, industry or government mandates?
- C. Do they still have a "siloesd" approach to exchanging files internally and externally using multiple servers and platforms?
- D. Where in the organization do they still use FTP to move files either internally or externally?

**Answer: B**

**QUESTION 5**

Which of the following is NOT a "Key" area that MFT supports?

- A. Processes
- B. Projects
- C. Personal Privacy
- D. Policies

**Answer: C**

**QUESTION 6**

Which of the following is NOT an IT challenge related to data movement?

- A. Adoption and integration with Cloud based platforms
- B. Cloud capacity requires significant capital investment
- C. Big data and advanced analytics require movement between platforms
- D. Enterprise level security and synchronization of mobile device data

**Answer: B**

**QUESTION 7**

Which of the following products would you position when the customer wants to exchange files internally between applications (a system-centric use case)?

- A. File Gateway or File Transfer Service
- B. IBM Connect:Direct Advanced
- C. IBM Sterling Control Center
- D. None of the above

**Answer: B**

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