



Vendor: HP

Exam Code: HP2-H37

Exam Name: Selling HP Client Virtualization Solutions

Version: DEMO

QUESTION 1

Which thin client advantage offsets the thin client purchase cost for many customers?

- A. Reduction of network bandwidth usage
- B. Reduced use of desk space
- C. Mobility
- D. Conserving IT resources

Answer: A

QUESTION 2

Which vendors ally with HP to create a complete client virtualization solution?

- A. Sun Microsystems, VMware, and Cisco
- B. VMware, Microsoft, and Citrix
- C. Ubuntu, Citrix, and Sun Microsystems
- D. Microsoft, Ubuntu, and Cisco

Answer: A

QUESTION 3

Which of the following features differentiates the HP t620 series over the Dell 7000 series thin clients?

- A. WES compatibility
- B. Active thermal management
- C. AMD Quad core CPUs
- D. PCIe slot availability

Answer: B

QUESTION 4

What is one of the key HP messages about HP thin clients'?

- A. HP, as a company, maintains a legacy of quality that surpasses any competitive advantage the competitor might have.
- B. HP consistently maintains a philosophy across its thin client portfolio of quality products at the lowest prices.
- C. HP thin client software solutions offer the best service and capabilities on the market or HP happily refunds the invoiced cost of the product.
- D. HP offers a suite of flexible thin-clients to meet customers' needs without the confusion of choosing between single-purpose thin clients.

Answer: D

QUESTION 5

Which factors reduce the total cost of ownership of client virtualization when using HP thin clients instead of using repurposed PCs? (Select three.)

- A. The cost of the PC repurposing software
- B. VMware software and servers
- C. Eliminating operating system support costs
- D. Decreasing power consumption
- E. Improving security
- F. Enabling multiple monitors

Answer: ACE

QUESTION 6

Which operating system is included with HP mt41 mobile thin clients?

- A. HPThinpro
- B. Windows Embedded Standard 7E
- C. HP Smart-zero
- D. Windows 8 Pro

Answer: B

QUESTION 7

What is the final result of a customer technical evaluation?

- A. Development of ROI reporting criteria
- B. A transformation of the customer's infrastructure
- C. An established rating of performance
- D. Proposal review

Answer: C

QUESTION 8

Which type of processors are available in HP t620 and t620 Plus flexible thin clients?

- A. NvidiaTegra
- B. Samsung Exynos
- C. Dual core or quad core
- D. Eight core or sixteen core

Answer: C

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