Vendor: SAP

Exam Code: C_TERP10_67

Exam Name: SAP Certified Associate - Business Process Integration with SAP ERP 6.0 EHP7

Version: DEMO

QUESTION 1
Which Accounting provides Controlling Objects (CO objects) which allow an organization to internally track both costs and revenues?
Identify from the following. Please choose the correct answer.

A. Internal accounting
B. External accounting factors
C. Management accounting
D. Financial accounting

Answer: C

QUESTION 2
Your organization is implementing the Sales Order Management Business Process in SAP ERP. The implementation team asks your advice on the assignment of the Sales Order Management organizational levels to other SAP ERP organizational levels. Which of the following statements correctly describe the assignment of Sales Order Management organizational levels in SAP ERP? There are 3 correct answers to this question.

A. A plant can have many shipping points.
B. More than one distribution channel can be assigned to a sales organization.
C. A sales organization can be assigned to multiple company codes.
D. A plant can only be assigned to one sales organization.
E. A sales area can belong to only one company code.

Answer: ABD

QUESTION 3
What all things you can create in SAP NetWeaver Master Data Management (SAPMDM)?
There are 3 correct answers to this question.

A. Cross-company,
B. Unified master data
C. Dependent systems
D. Define objectives
E. Analyzing processes

Answer: ABC

QUESTION 4
A service order is created. External operations for services are created for this order. What document is created when this customer service order is saved and released?
Please choose the correct answer.

A. A purchase order
B. A customer invoice
C. A purchase requisition
D. A service entry sheet

Answer: C

QUESTION 5
In SAP ERP Program and Project Management, operative indicators define the characteristics of a work breakdown structure (WBS) element, and also what tasks will be performed by the WBS element when the project is being executed. Which of the following are WBS element operative indicators?
There are 3 correct answers to this question.

A. Planning element
B. Account assignment element
C. Budgeting element
D. Billing element
E. Cost element

Answer: ABD

QUESTION 6
What does Management Accounting provide?
There are 2 correct answers to this question.

A. Profitability analysis of market segments
B. Account balances for customers and vendors
C. Information used for internal areas of responsibility
D. Reports that meet accounting standards and principles

Answer: AC

QUESTION 7
Which function is not performed when the goods issue for the components of the production order is posted?
Identify from the following.
Please choose the correct answer.

A. Reduction of the reservation
B. For unplanned withdrawals
C. Determination of expenses
D. The material document

Answer: C

QUESTION 8
Your organization is implementing SAP ERP Logistics Execution. As a project team member, you are responsible for defining and assigning the organizational levels relevant for Logistics Execution. How would you correctly assign the organizational levels?
Please choose the correct answer.

A. A transportation planning point can be assigned to a plant.
B. Several plant-storage location combinations can be assigned to one warehousenumber.

C. A plant-storage location combination can be assigned to multiple warehouse numbers.
D. A plant-storage location and storage area combination can be assigned to onewarehouse number.
E. A plant-storage location combination can be assigned to several shipping points.

Answer: B

QUESTION 9
Identify two factors from the following which is responsible for reporting and analysis functions in purchasing.
There are 2 correct answers to this question.

A. Allocation of resources
B. Master data
C. Purchasing info records
D. Stock value
E. Stock transit

Answer: BC

QUESTION 10
In customer master data, payment terms are defined in which area?
Please choose the correct answer.

A. General data
B. Sales area data
C. Company Code data
D. Conditions data

Answer: B

QUESTION 11
Posting keys are used to tell the system which of the following?
There are 4 correct answers to this question.

A. A Debit posting
B. A Credit posting
C. Account type to be posted
D. Fields in the line item which may require an entry
E. Information areas

Answer: ABCD

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