



Vendor: Cisco

Exam Code: 700-751

Exam Name: Cisco SMB Product and Positioning Technical
Overview

Version: DEMO

QUESTION 1

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. Extending voice to small office and teleworker
- B. Unified Threat Management
- C. Built-in SD-WAN
- D. 100% centralized cloud management
- E. Secure remote collaboration

Answer: AE

Explanation:

https://www.cisco.com/c/dam/en/us/products/collateral/routers/800-series-routers/ppt_c97_460869_v2.pdf

Cisco 800 Series Integrated Services Router

Extending Collaboration to Small Offices/Teleworkers

New

Cisco® 860 ISR
Cisco 880 ISR
Cisco 880 SRST



Voice Support for Small Offices/Teleworkers

- First teleworker device with support for voice, video, survivability, and FXS devices
- Brings reliability to collaboration applications

Secure Remote Collaboration

- Secures voice and data, end to end
- Provides advanced security and content filtering VPN, firewall, intrusion prevention

Unified Wireless Mobility

- 802.11n support
- Fully integrated with Cisco Unified Wireless
- Optional 3G connection for anywhere connectivity

Simplified Operations

- Comprehensive Cisco IOS® Software routing, QoS, and network management
- Graphical voice and data configuration

QUESTION 2

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Next Gen Consolidated Data Platform
- B. Simplified Policy Based Management
- C. Pre-integrated UCS Rack and Blades + Cisco HX Data Platform
- D. Cisco Fabric Computing
- E. High density form factor

Answer: BC

Explanation:

https://www.cisco.com/c/dam/m/da_dk/training-events/2018/cisco-connect/pdf/spor-b-dc-cloud/Spor-B---Cisco-Datacenter-HyperConvergence.pdf

HyperFlex Architectural Differentiators

Hardware and Software Engineered Together

Pre-integrated UCS Rack and Blades + Cisco HX Data Platform

Single point of support backed by world class Cisco TAC Support

Complete Hyperconvergence with Integrated Network Fabric

Unified Network Infrastructure
Guaranteed QoS with low latency



Simplified Policy Based Management

Simplified operations across compute, storage and network

Next Gen Distributed Data Platform

Enterprise Scale
Performance without hot spots
Extremely consistent IO

Hyperflex

QUESTION 3

What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

- A. Warm spare (using VRRP)
- B. Always on (availability groups)
- C. Redundant gateways (using HSRP)
- D. Survivable Remote Site Technology (SRST)
- E. Dual redundant uplink support (multiple ISPs)

Answer: AE

Explanation:

<https://meraki.cisco.com/technologies/failover-and-ha>

QUESTION 4

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

Answer: AE

Explanation:

<https://www.cisco.com/c/en/us/products/collateral/wireless/3504-wireless-controller/datasheet-c78-738484.html>

QUESTION 5

Which are three SKUs for Mobility Express? (Choose three.)

- A. AIR-AP1852I-K9
- B. AIR-AP2802I-K9

- C. AIR-AP2802I-K9C
- D. AIR-AP3802I-K9C
- E. AIR-AP1815I-K9C
- F. AIR-AP1815W-X-K9

Answer: CDE

Explanation:

<https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/mobility-express/qand-a-c67-73448>

QUESTION 6

Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Threat mitigation techniques
- B. Leverage local internet path
- C. Protects remote employees
- D. Secure WAN transport
- E. Limits guest Wi-Fi at the branch

Answer: BD

Explanation:

<https://www.cisco.com/c/en/us/products/collateral/security/router-security/white-paper-c11-736660.html>

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