LEAD 2 PASS
First Test, First Pass!

Vendor: Huawei

Exam Code: H19-321

Exam Name: HCSA-Presales-Service

Version: DEMO

QUESTION 1
The PUE value is the ratio of the overall power consumption of the computer room to ().

A. Air conditioning consumes electricity
B. UPS hole power
C. IT equipment consumes power
D. Lighting consumes electricity

Answer: C

QUESTION 2
Insufficient daily wireless optimization capabilities, prominent coverage, interference, switching problems, indicators that do not meet standards and other scenarios have excellent opportunities for existing wireless networks.

A. True
B. False

Answer: A

QUESTION 3
What aspects of major event guarantee service (on-site duty) includes (multiple choice)

A. Inspections are carried out prior to the guarantee service
B. Emergency plan preparation
C. On-site experts are on duty
D. Submit a service summary report
E. On-site spare parts guarantee (optional service).

Answer: ABCDE

QUESTION 4
The types of virtual machines that support backup/restore functionality in Fusion Sphere include:

A. Normal virtual machine
B. Template virtual machine
C. Connect the clone virtual machine

Answer: A

QUESTION 5
GSM-R Evaluates and Optimizes the Value of Services:

A. Quickly improve network performance
B. Difficult problem analysis and positioning
C. Optimize safeguards in key areas
D. Transfer of knowledge and skills
E. Save on maintenance expenses

Answer: ABCD

QUESTION 6
What kind of verification can the IP network evaluation and optimization service perform on the optimization and transformation plan?

A. Field
B. Penetration verification
C. Offensive and defensive testing
D. 1:1 authentication

Answer: D

QUESTION 7
The DC RAinBow tool must initially determine whether a host can be migrated, and the information that must be confirmed includes: (Multiple choice)

A. The bokeh platform type at the source
B. The OS type of the host to be migrated
C. The startup mode and disk format of the host to be migrated
D. The underlying hardware model of the source-side virtualization platform

Answer: ABC

QUESTION 8
The following () belongs to the self-developed products of the energy base product line (multiple choice)

A. NEtECo monitoring system
B. Ups
C. Air conditioning between rows
D. Chillers

Answer: ABC

QUESTION 9
Project bidding is an open economic activity, so information should be released in an open manner.

A. True
B. False

Answer: A

QUESTION 10
What is the following description of the IP Network Planning and Design Service incorrect? (Multiple choice)

A. Focus on stock networks
B. Do not undertake friendly business equipment
C. Enhance product competitiveness
D. Extended market short

Answer: AB

QUESTION 11
TiEr2 data center redundancy is ().

A. redundancy
B. fault tolerance
C. Online maintenance
D. essential

Answer: A

QUESTION 12
Huawei Data Center L1 Procurement Platform Advantages (Multiple Choice)

A. Strict production procurement platform
B. Quality service providers
C. Flexible local sourcing platform
D. Supply of self-developed equipment

Answer: ABCD

QUESTION 13
Huawei's training and certification services run through the entire service life cycle, is the following statement about the best period for training development correct?

A. In the early stage of project establishment, customers actively guide customers to choose Huawei planning and design training, and other types of training do not need guidance
B. After the customer completes the project, the customer will be guided to choose Huawei planning and design training
C. During the implementation of the customer project, guide the customer to choose Huawei's full-solution product technical training
D. Throughout the entire project operation cycle, customers can be guided to choose Huawei training and certification services

Answer: D

QUESTION 14
What are the characteristics of disaster recovery system management in the active-active solution? (Multiple choice)

A. Visualize the disaster recovery topology
B. One-click disaster recovery switching
C. Flexible testing and walkthroughs

D. End-to-end disaster recovery monitoring

Answer: ABCD

QUESTION 15
The data center L1 integration project feedback should contain (multiple choice)

A. Customer capital budget and construction time requirements
B. Customer relationship support, channel cooperation progress
C. Key competitor dynamics
D. Currently in the operational phase of the project

Answer: ABCD

QUESTION 16
the characteristics of data center L1 construction (multiple choice)

A. The number of people invested is numerous
B. The system material is complex
C. Both duration and quality are taken into account
D. Costs are difficult to control

Answer: ABCD

QUESTION 17
IP planning and design service can provide planning and design solutions for servers, storage and other network equipment.

A. True
B. False

Answer: B

QUESTION 18
What are the tools that underpin the SmartNOS service?

A. Service-turbo
B. Ensp
C. Packet tracer
D. Smartkit

Answer: A

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