Vendor: SAP

Exam Code: C_TB1200_10

Exam Name: SAP Business One

Version: DEMO

QUESTION 1
Your company manufactures electronic devices.
How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

A. Add an item master data with Items type for the machine Add an item master data with Labor type for the technician
B. Add a Machine resource master data for the machine
Add a Labor resource master data for the technician
C. Add a Machine resource master data for the machine
Add a forecast for the technician
D. Add an item master data for the machine
Add an employee master data for the technician

Answer: B

QUESTION 2
What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

A. Checks
B. Cash
C. Bank transfer
D. Credit card

Answer: AC

QUESTION 3
One of your largest customers is assigned to the Retail Price List You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices These additional discounts

should apply to this only this customer.
Which is the best option for pricing to support this scenario?

A. Create a discount group for this customer alone.
B. Add entries to the Period and Volume Discounts for the Distributor Price List.
C. Reassign the customer to the Distributor Price List.
D. Set up Special Prices for Business Partners for this customer.

Answer: C

QUESTION 4
What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

A. User-defined values
B. Edit Form UI
C. Form Settings
D. Document Settings

Answer: BC

QUESTION 5
What settings on the Company Details window are irreversible after a posting has occurred?
Note:
There are 2 correct answers to this question.

A. Use perpetual inventory
B. Item groups valuation method
C. Local currency
D. Enable advanced G/L account determination

Answer: AC

QUESTION 6
Which of the following can influence the security level of a transaction in the Cash Flow report?

A. The due date of the transaction
B. The transaction type (origin)
C. The payment terms of the transaction
D. The amount of the transaction

Answer: B

QUESTION 7
In routed production order stages, which stage element can be affected by the routing date calculation field value?

A. Start date
B. Waiting days
C. Status
D. Run time

Answer: A

QUESTION 8
In the customer's business process, the sales manager needs to be Informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President (VP).
How can you set this up?

A. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
B. Define an approval process with wo stages, one for the sales manager and one for the VP.
C. Set up a standard alert for the sales manager and define an approval process for the VP sign-off.
D. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.

Answer: C

QUESTION 9
When you create a new company, default settings and values are applied automatically in the company details.
What influences the default settings?

A. Local currency
B. License
C. Localization
D. Chart of accounts template

Answer: C

QUESTION 10
You are creating a manual journal entry.
What determines the sub-period lo which the transaction will be registered?

A. The document date
B. The fiscal year start date
C. The posting date
D. The period indicator

Answer: C

QUESTION 11
In the Customer Receivables Aging report what is ihe Aging Date?

A. The due dale of the transaction
B. The age interval in which the debts are distributed in the report
C. The date from which the age of the debt is calculated

Answer: C

QUESTION 12
Which transaction would cause an increase to the balance of a revenue account?

A. Incoming payment
B. Capitalization
C. A/R invoice
D. A/R credit memo

Answer: C

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