Vendor: Salesforce

Exam Code: Plat-Admn-301

Exam Name: Salesforce Certified Platform Administrator II

Version: DEMO

QUESTION 1
An administrator is receiving cases that users are getting logged out of Salesforce without notice. What should the administrator do to address this issue?

A. Deselect disable session timeout warning popup.
B. Select force logout on session timeout.
C. Remove the session timeout settings.
D. Enable Remember me until logout.

Answer: A
Explanation:
Deselecting disable session timeout warning popup enables a warning message to appear before a user's session expires due to inactivity. This gives the user a chance to extend their session or save their work before being logged out. This can help prevent users from being logged out of Salesforce without notice

QUESTION 2
The Sales VP notices several sales reps generating a contract too early in the sales stage. To help correct this behavior, the Sales VP has requested that the Create Contract button only be available when the opportunity reaches the negotiation stage. How should the administrator meet this requirement?

A. Create a validation rule.
B. Configure dynamic action.
C. Create a custom permission.
D. Modify page layout.

Answer: B
Explanation:
Dynamic actions are a way to conditionally display actions on a record page based on criteria such as field values, user profile, device type, or record type. Dynamic actions can help streamline the user interface and guide users to take the right actions at the right time. Dynamic actions can be used to show or hide the Create Contract button based on the opportunity stage value

QUESTION 3
Northern Trail Outfitters (NTO) wants to start using Salesforce for its HR recruiting process. NTO needs to ensure that every application is linked to both a job posting and an applicants can apply for more one job posting, and each job posting can have more than one application. How should an administrator configure the objects?

A. Make Job Application as a junction object with a master-detail relationship to Applications and a lookup relationship to Job Posting.
B. Create Application as a junction object with a master- detail relations to Job Postings and a lookup relationship to Job Applications.
C. Add applicants as a junction object with master-detail relationship to both Posting and Job Applications.
D. Configure Job Application as a Junction object with master-detail relationship to both Application and Job Postings.

Answer: D
Explanation:

A junction object is a custom object with two master-detail relationships that allows you to create many-to-many relationships between two objects. In this case, the Job Application object can be used as a junction object to link the Application object and the Job Posting object, so that each application can be related to one or more job postings, and each job posting can have one or more applications.

QUESTION 4
When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

A. When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team.
B. When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team.
C. When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
D. When an organization has opted out of using the standard profiles and created custom profiles.

Answer: B
Explanation:
Permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. Permission sets are useful when a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team for some specific tasks or functions. For example, a user may need access to a custom object or field that is not available to their profile, but only for a limited time or project. In this case, assigning a permission set to the user can grant them the additional access they need without affecting their profile or other users with the same profile.

QUESTION 5
Cloud Kicks has two record-triggered flows on the same object. One flow creates a child record when criteria are met. The second record-triggered flow is based on criteria to check if the child record exists and updates a field. The field on the child record that needs to be updated Is still null after the second record trigger. What should the administrator do to resolve this issue?

A. Make a new record-triggered flow on the child object to update the field on the parent record.
B. Have the record-triggered flows fire on create or edit to update the field.
C. Combine the two flows into one with checks to see which part of the flow needs to be run.
D. flows into schedule flows and have them update the field.

Answer: C
Explanation:
Flows are tools that automate business processes by collecting data and performing actions in your org or an external system. Flows can be triggered by various events such as record creation, updates, or invocations from other processes or flows. Flows can also have decision elements that evaluate conditions and determine which path to follow in the flow. By combining the two flows into one with decision elements, the administrator can ensure that the flow runs in the correct order and updates the field on the child record after it is created by the first flow.

QUESTION 6
Cloud Kicks has updated several profiles and created a new app in the sandbox. After testing, everything is working as expected. Which two options should the administrator use to migrate

these changes to production from the sandbox? Choose 2 answers

A. Package deployment
B. Change Data Capture
C. Outbound Change Set
D. Inbound Change Set

Answer: CD
Explanation:
Change sets are tools that allow administrators to move customizations such as fields, page layouts, profiles, permission sets, etc. from one Salesforce org to another. To use change sets, administrators need to establish a deployment connection between a source org (such as a sandbox) and a target org (such as production). Then, administrators can create an outbound change set in the source org that contains the components they want to deploy, and upload it to the target org. In the target org, administrators can view and validate the inbound change set before deploying it to their org.

QUESTION 7
Cloud Kicks has created a new flow that deletes records. What should the administrator consider when testing the flow?

A. Flows with delete elements cannot be debugged by the Flow debugged tool.
B. Even if the flow is inactive, debugging the flow will delete the test record.
C. Record deleted by Flow when debugging are hard deleted.
D. Flow with delete elements need to ne inactivate to ensure that the test record is not actually deleted.

Answer: B
Explanation:
Debugging a flow allows administrators to test how a flow behaves before activating it or making changes to it. Debugging a flow runs it in real time using test data provided by the administrator or default values from the flow. However, debugging a flow also performs any actions defined in the flow, such as creating, updating, or deleting records. Therefore, if a flow has a delete element that deletes a record based on certain criteria, debugging the flow will delete the test record even if the flow is inactive.

QUESTION 8
The administrator at Cloud Kicks made new fields and page layout adjustments based on new requirements from the service teem. The changes have been built In a sandbox and are ready to be deployed Into production. Whet should an administrator do before deploying the change set in production?

A. Request a new sandbox based on the sandbox where the changes were made.
B. Make a new sandbox based on production to restore changes from.
C. Push the change set to another sandbox to restore from.
D. Create the fields and update the page layouts In production.

Answer: C
Explanation:
Change sets are tools that allow administrators to move customizations from one Salesforce org to another. However, change sets do not track dependencies or conflicts between components in different orgs, so administrators need to manually verify that all required components are included

in the change set and that they do not overwrite existing customizations in the target org. To avoid losing changes in production due to deploying an incomplete or incorrect change set, administrators should push the change set to another sandbox first and test it there before deploying it to production.

QUESTION 9
Users at Northern Trail Outfitters have a lot of fields on their new account records because they track their accounts and competitors on the Account object. For accounts created for customers, they need access to different fields than the accounts used to track competitors. For partner accounts, they need different values in the Industry field. What should the administrator use to resolve the issues?

A. Business Processes
B. Required Fields
C. Flow Builder
D. Record Types

Answer: D
Explanation:
Record types allow administrators to offer different business processes, picklist values, and page layouts to different users based on their profiles. By using record types for accounts and contacts at AW Computing, administrators can track their accounts and competitors on different record types with different fields on their page layouts. For partner accounts, they can also use record types to specify different values in the Industry picklist field.

QUESTION 10
At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard. What should the administrator recommend?

A. Add the dashboard to the Sales team's home page.
B. Create a custom app with a dashboard.
C. Email the dashboard to the Sales Team every morning.
D. Update the Sales team's app with a new dashboard.

Answer: A
Explanation:
A dashboard is a visual display of key metrics and trends for records in your org. Dashboards allow users to quickly monitor performance and identify trends or issues at a glance. To make it easier for users to see a dashboard they use frequently, administrators can add it to their home page using Lightning App Builder. This way, users can see their dashboard every time they log in or go to their home tab without having to navigate elsewhere.

QUESTION 11
At Cloud Kicks, users are able to run reports. However, when users try to export a report, they are taken to a login screen and prompted for additional verification. What is causing this issue?

A. Users need to update their browser to the latest version.
B. The users are logged Into an Insecure network.
C. The users' profile is missing the Export Reports permission.
D. Exporting Is configured to require a high assurance session.

Answer: D
Explanation:
A high assurance session is a type of session security level that requires users to verify their identity using a second factor of authentication, such as Salesforce Authenticator, a verification code, or a security key. Administrators can configure certain actions or permissions to require a high assurance session, such as exporting reports, viewing encrypted data, or accessing connected apps.

If users are able to run reports but are taken to a login screen and prompted for additional verification when they try to export a report, it could be because exporting is configured to require a high assurance session. This means that users need to use a second factor of authentication to export reports, even if they have already logged in with their username and password.

QUESTION 12
An administrator recently Implemented multi-factor authentication (MFA) with a standard security level selectee. They are receiving cases that users are unable to log in. What should me administrator do to troubleshoot?

A. Check the session security level required at login on the user profile.
B. Change MF-A to High Assurance.
C. Reset the user passwords and ask them to try again.
D. Temporarily disable MFA.

Answer: A
Explanation:
A session security level is a setting that determines how secure a user's session is based on factors such as their login method, their IP address, their browser, or their device. Administrators can configure different session security levels for different user profiles and assign different actions or permissions to each session security level.

Multi-factor authentication (MFA) is a feature that requires users to verify their identity using two or more factors of authentication when they log in to Salesforce, such as their username and password plus a verification code or an app-generated token. MFA can enhance the security of user sessions and prevent unauthorized access.

If an administrator recently implemented MFA with a standard security level selected and is receiving cases that users are unable to log in, they should check the session security level required at login on the user profile. This setting determines what session security level users need to have when they log in based on their profile. If this setting is higher than the standard security level, users may not be able to log in with MFA alone and may need additional factors of authentication.

QUESTION 13
Cloud Kicks has Service end Soles Manager roles that need to be able to see a l Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria. What should the administrator do to allow the service and sales Manager to sec all Accounts?

A. Configure a custom profile for each manager that gives them view All on Accounts.
B. Set the organization-wide default for Accounts to Public Read Only.
C. Create a permission set with view All to Accounts and assign it to the Service and Sales

Managers.

D. Move the Service and Sales Managers higher in the role hierarchy.

Answer: C
Explanation:
A permission set is a collection of settings and permissions that can extend users' functional access without changing their profiles. By creating a permission set with view All on Accounts and assigning it to the service and sales managers, an administrator can grant them access to all account records in their org without modifying their existing profiles.

QUESTION 14
Sales reps end partner consultants at Cloud Kicks work on the same kinds of shoe deals. The administrator has been asked to ensure that the Profit new on the Opportunity object is available to sales reps and is hidden from partners using Field Level Security. Which two features should the administrator use to fulfil this request? Choose 2 answers

A. Permission Set
B. Record Type
C. Organization-wide Defaults
D. Profiles

Answer: BD
Explanation:
A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup.

Some functions that delegated administrators can perform are:

B. Screen flows are types of flows that guide users through screens with elements such as text boxes, picklists, radio buttons, etc. Screen flows can also perform actions such as creating records, updating fields, sending emails, etc. Delegated administrators can build automation and validation rules using screen flows if they have been granted access to create and edit flows by an administrator.

D. Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to manage users by an administrator.

QUESTION 15
An administrator is asked to create a report to calculate the year-over--year changed in the dollar amount of a company's opportunities. What reporting tool should be used to complete this request?

A. A row-level formula to compare amounts grouped by year.
B. A joined report with two report blocks for each year
C. A custom summary formula with PARENTGROUPVAL function
D. A custom summary formula with the PREVGROUPVAL function.

Answer: D
Explanation:
A custom summary formula is a formula that calculates values from summary fields in reports

such as sums, averages, counts, etc. Custom summary formulas can use functions such as PREVGROUPVAL which returns the value of a field from the previous row at the same grouping level. By using a custom summary formula with the PREVGROUPVAL function, an administrator can create a report to calculate the year-over-year change in the dollar amount of a company's opportunities by subtracting the amount from the previous year from the amount from the current year and dividing by the amount from the previous year.

QUESTION 16
Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created. Which two ways should the administrator customize duplicate management? Choose 2 answers

A. Modify the Global Picklist Value Sets.
B. Configure custom duplicate rules.
C. Create custom matching rules.
D. Set up mobile duplicate alerts.

Answer: BC
Explanation:
Duplicate management is a feature that allows administrators to prevent or allow duplicate records for standard or custom objects. Duplicate management consists of two components: duplicate rules and matching rules.

B. Duplicate rules are rules that determine what actions to take when users try to save duplicate records. Duplicate rules can block users from saving duplicates, alert users of duplicates and let them save anyway, or report on duplicates without affecting the save operation. Duplicate rules can also specify which fields to use for matching and which security settings to enforce. By configuring custom duplicate rules, the sales team administrator can prevent duplicate records from being created for contacts or other objects.

C. Matching rules are rules that determine how duplicate records are identified by comparing fields and applying fuzzy matching algorithms. Matching rules can be standard or custom. Standard matching rules are predefined by Salesforce and apply to common objects such as contacts, accounts, or leads. Custom matching rules are created by administrators and apply to any standard or custom object. By creating custom matching rules, the sales team administrator can define how duplicate records are detected for contacts or other objects.

Thank You for Trying Our Product

Lead2pass Certification Exam Features:

★ More than **99,900** Satisfied Customers Worldwide.

★ Average **99.9%** Success Rate.

★ **Free Update** to match latest and real exam scenarios.

★ **Instant Download** Access! No Setup required.

★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.

★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.

★ **100%** Guaranteed Success or **100%** Money Back Guarantee.

★ **Fast**, helpful support **24x7**.

View list of all certification exams: http://www.lead2pass.com/all-products.html

10% Discount Coupon Code: **ASTR14**