Vendor: Salesforce

Exam Code: Platform-App-Builder

Exam Name: Salesforce Certified Platform App Builder

Version: DEMO

QUESTION 1
A junction object has two Master-Detail relationships, a primary and a secondary master object. What happens to a junction object record when both associated master records are deleted?

A. The junction object record is permanently deleted and can't be restored.
B. The delete operation cannot be performed on both master records.
C. The delete operation is not allowed with Roll-up summary fields defined.
D. The junction object records is deleted and placed in the recycle bin.

Answer: A
Explanation:
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

QUESTION 2
Which three are features of the Custom Button? (Choose three.)

A. Custom Button with Javascripts enhance Lightning Experience.
B. Custom Button is available for User Object.
C. Custom Button display at the top and bottom of a page.
D. Custom Button is available for Person Account.
E. Custom Button can reference an external app.

Answer: CDE
Explanation:
Custom buttons aren't available for Web-to-Lead, Web-to-Case, the Case Teams related list, or the user object.
Person Account records use the custom buttons and links you have made for accounts.
Custom buttons that call JavaScript aren't supported in Lightning Experience.
https://help.salesforce.com/articleView?id=links_considerations.htm&type=5

QUESTION 3
Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Service users use three of the same fields as the Sales team, but also have five of their own, which the Sales team does not use. What is the minimum configuration necessary to meet this requirement?

A. One profile, one record type, one page layout.
B. One profile, two record types, one page layout.
C. Two profiles, two record types, two page layouts.
D. Two profiles, one record type, two page layouts.

Answer: D
Explanation:
Page Layouts => Page Layouts determine which fields are displayed to your users on a record. They allow you to add fields, sections, links, custom buttons, and a few other features.
Record Types => Record Types let you offer different business processes, picklist values, and Page Layouts to different users.

QUESTION 4
In Salesforce Classic, which two statements are true for embedding a Visualforce page in a page layout? (Choose two.)

A. Visualforce pages on a field set have attribute for width and height.
B. Visualforce pages can only be placed in the Visualforce section in a page layout.
C. Visualforce pages on a page layout have attributes for width and height.
D. Visualforce pages can be placed in the details section of a page layout.

Answer: CD
Explanation:
Fields, buttons, actions, related lists, report charts, visualforce pages are dragged in to page layout editor so that the fields, charts, related lists are made visible to user.

QUESTION 5
Which two rules can be configured for the Opportunity object? (Choose two.)

A. Escalation Rule
B. Validation Rule
C. Assignment Rule
D. Workflow Rule

Answer: BD
Explanation:
Assignment rules only work for Case and Leads/ Escalation rules used for Case only.

QUESTION 6
Universal Containers uses a private Account sharing model. They have a Process Improvement team with representatives from multiple departments that needs to view all accounts that have been flagged as problem accounts.
How should this team be granted access to the records?

A. Use a record owner sharing rule that is shared with the Process Improvement public group.
B. Use a criteria-based sharing rule where the accounts are shared with the Process Improvement public group.
C. Write a trigger to use Apex Managed Sharing to grant access with the Process Improvement team.
D. Use a record owner sharing rule that is shared with the Process Improvement role.

Answer: B

QUESTION 7
Universal Containers wants to test code against a subset of production data that is under 5 GB. Additionally, Universal Containers wants to refresh this sandbox every weekend.
What type of sandbox should be used to accomplish this?

A. Developer Pro
B. Developer
C. Full
D. Partial Copy

Answer: D

QUESTION 8
Universal Containers has a custom project evaluations object used by three business teams. Business team managers have requested that project evaluations be tracked and managed independently of each other with different set of custom fields and picklist values.
What is minimally required configuration to accomplish this?

A. With a custom project evaluation object, create separate record types with different picklist values and page layouts for each team. Create and assign separate profiles by team.
B. Create separate page layouts to determine the fields and picklist values for each user based on the team indicated on their user record. User field-level security to restrict access to each team's fields.
C. Create separate custom objects to track project evaluations independently of each other with record types and page layouts. Assign custom objects permissions with three different profiles.
D. With a custom project evaluation object, create a separate page layout for each team and assign them using a profile. Use permission sets to configure each team's field list and picklist values.

Answer: A
Explanation:
You need record type to control picklist values.

QUESTION 9
At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases while other users provide customer support with case records.
What is the minimum required configuration for an app builder to enable different users to see different fields, based on the case type?

A. Record Types, Page Layouts, Case Teams, and Profiles.
B. Record Types, Page Layouts, Support Process, and Profiles.
C. Record Types, Page Layouts, Permission Sets, and Profiles.
D. Record Types, Page Layouts, Field Sets, and Profiles.

Answer: B
Explanation:
You need Support Process to control status values between people who submit and people who resolve cases.

QUESTION 10
Universal Containers would like to show different values to different groups of users in a custom picklist field.
What should be configured?

A. Page layouts
B. Record Types
C. Field-level security
D. Permission sets

Answer: B

QUESTION 11
Which statement is true about an External ID field? (Choose two.)

A. The field contains unique record identifiers from a system outside of Salesforce.
B. The field must be unique since duplicates are not allowed within Salesforce.
C. The field must contain at least one number and at least one letter.
D. The field can be unique based on case-sensitive or case-insensitive values.

Answer: AD

QUESTION 12
Universal Containers needs to update a field on an Account when an Opportunity Stage is changed to Closed Lost.
Which two should be used to accomplish this requirement? (Choose two.)

A. Workflow Rule
B. Approval Process
C. Process Builder
D. Assignment Rule

Answer: AC
Explanation:
Process Builder also extends upon the things that workflow does. For updating related records, Process Builder can update any field on any related record, where Workflow can only update some fields on a parent record of a Master-Detail relationship. Process Builder can also update multiple related records in a situation when all of a record's child records need the same update.

QUESTION 13
Which three standard component types are available in Lightning App Builder? (Choose three.)

A. Plain text
B. Report details
C. Filter report
D. Rich text
E. Recent items

Answer: BDE

QUESTION 14
Universal Containers wants to collaborate with its customers within Salesforce, and has decided to enable the Allow Customer Invitations Chatter Setting.
What permission is granted to Customers when invited to a Chatter Group?

A. The ability to @mention accounts of which they are a contact.
B. The ability to interact with members of their groups.
C. The ability to request access to public groups.
D. The ability to invite members to groups of which they are a member.

Answer: B
Explanation:
Invite People' when Allow Customers is enabled in a private Chatter group. You can invite people from your company that don't have Salesforce licenses to use Chatter. Invited users can view profiles, post on their feed, and join groups, but they can't see your Salesforce data or records.

QUESTION 15
The VP of Sales has requested that Account Site information should be visible on all Opportunity records.
What is the recommended solution to meet this requirement?

A. Roll-Up Summary Field
B. Cross-Object Formula Field
C. Process Builder
D. Workflow Rule

Answer: B
Explanation:
A Cross-object formula is a formula that spans two related objects and references merge fields on those objects. A cross-object formula can reference merge fields from a master ("parent") object if an object is on the detail side of a master-detail relationship. A cross-object formula also works with lookup relationships.
You can reference fields from objects that are up to 10 relationships away. A cross-object formula is available anywhere formulas are used except when creating default values.

QUESTION 16
A business user wants a quick way to edit a record's status and enter a custom due date field from the record's feed in Salesforce Mobile App.
What could be used to accomplish this?

A. Custom quick access link
B. Custom button
C. Custom URL formula field
D. Custom action

Answer: D
Explanation:
Salesforce mobile app users have a one-stop place to find actions, so there's no confusion about where to go to do something. The action bar and its associated action menu collect actions from different places in the app into a single, unified home.
The productivity actions, standard and custom record buttons, and quick actions appear in the action bar and the action menu (Action Menu icon). The action bar and action menu show all the available actions for a given page.

QUESTION 17
Which three statements are true about Master-Detail relationships? (Choose three.)

A. Standard objects can be on the detail side of a custom object in a Master-Detail relationship.
B. Master-Detail relationships cannot be converted to a look-up relationship.

C. Deleting a master record in a Master-Detail relationship deletes all related detail records.
D. Master-Detail relationships can convert to a lookup relationship if no roll-up summary fields exist on the master object.
E. A Master-Detail relationship cannot be created if the custom object on the detail side already contains data.

Answer: CDE
Explanation:
Salesforce will not accommodate a master detail relationship to a custom object that already contains data.
This is because creating a master-detail relationship adds a new required field to the custom object (known as a "foreign key" to database administrators).

QUESTION 18
Universal Containers wants sales reps to get permission from their managers before deleting Opportunities.
What can be used to meet these requirements?

A. Approval Process with Time-Dependent Workflow action.
B. Approval Process with Apex Trigger.
C. Two-step Approval Process.
D. Process Builder with Submit for Approval Action.

Answer: C

QUESTION 19
Sales Managers at Universal Containers would like to standardize what information Sales Reps are gathering. Sales Reps want recommendations, sales strategies and to know what key fields need to be completed at each step of the sales process on the opportunity record.
What feature should an app builder use to provide this functionality?

A. Workflow
B. Global Action
C. Path
D. Chatter Feed

Answer: C
Explanation:
https://help.salesforce.com/articleView?id=path_overview.htm&type=5

QUESTION 20
Which three Salesforce functionalities are ignored when processing field updates in workflow rules and approval processes? (Choose three.)

A. Field-level security
B. Record type picklist value assignments
C. Multiple currencies
D. Validation rules
E. Decimal places and character limits

Answer: ABE

QUESTION 21
An app builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won.
Which two can satisfy this requirement? (Choose two.)

A. Use a workflow rule and an outbound message.
B. Use Process Builder with an outbound message.
C. Use a flow and an outbound message.
D. Use Process Builder and Apex code.

Answer: AC
Explanation:
Flow can send outbound message, No need to write Apex with process builder.

QUESTION 22
What sandbox type allows for the use of a sandbox template?

A. Developer Sandbox
B. Developer Pro Sandbox
C. Config Sandbox
D. Partial Sandbox

Answer: D
Explanation:
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

QUESTION 23
Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page.
What type of report should an app builder create to add to the Account page layout?

A. A summary report on the Account object.
B. A tabular report on the Account object.
C. A summary report on the Opportunity object.
D. A tabular report on the Opportunity object.

Answer: C
Explanation:
You can create a summary report on Opportunity group by stage and put it on Account record page filtered by AccountID.

QUESTION 24
Which three values must be defined when creating a new Opportunity Stage picklist value? (Choose three.)

A. Quota
B. Forecast Category

C. Amount
D. Probability
E. Type

Answer: BDE
Explanation:
Cheked. Setup/Object manager/Opportunity/fields and relationships/Stage/Opportunity Stages Picklist Values/Closed Won/Edit

QUESTION 25
Universal Containers uses a custom object called Candidates to track information about people who are being recruited for jobs within the company. Employees should be able to create a Candidate record; however, only HR users should be able to view, edit, and report on the Salary field.
What action should be recommended for controlling who can view the Salary field?

A. Create and assign separate Candidate page layouts for general employee users and HR users.
B. Restrict access to the "Salary" field for general employee users using field-level security.
C. Create and assign separate Candidate record types for general employee users and HR users.
D. Restrict access to the "Salary" field for general employee users using custom sharing settings.

Answer: B

QUESTION 26
Which two ways can an app builder grant object-level access to users? (Choose two.)

A. Public Groups
B. Permission Sets
C. Roles
D. Profiles

Answer: BD
Explanation:
To edit object permissions: Manage Profiles and Permission Sets AND Customize Application.

QUESTION 27
The CFO wants to make sure that a deal with more than a 40% discount gets approved by the VP of Finance before a quote is sent to the customer.
In which two ways can this be accomplished? (Choose two.)

A. Create a new approval process that has automatic submission enabled in the entry criteria.
B. Launch a flow that uses the submit for approval action to submit deals for approval.
C. Launch a new approval process that has automatic submission enabled as an initial submission action.
D. Create a new process with a submit for approval action to automatically submit deals for approval.

Answer: BD

QUESTION 28
What feature can an app builder use to automatically assign cases that have been open longer than three days to the next support tier?

A. Case Assignment Rules
B. Case Escalation Rules
C. Case Business Rules
D. Case Auto Response Rules

Answer: B

QUESTION 29
A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances.
What is the recommended solution to grant the customer service agent access to the field?

A. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security.
B. Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.
C. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent.
D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Answer: B

QUESTION 30
Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code.
Which two actions should an app builder take to accomplish this requirement? (Choose two.)

A. Use a formula field on the Candidate record to show the total number of interviews.
B. Use a roll-up summary field on the Candidate record to show the total number of interviews.
C. Use a master-detail relationship between the Candidate and Interview objects.
D. Use a lookup relationship between the Candidate and Interview objects.

Answer: BC
Explanation:
For roll-up summary to work, the detail record must be related to the master through a master-detail relationship.