

- **Vendor: Microsoft**
- **Exam Code: MB-330**
- **Exam Name: Microsoft Dynamics 365 for Finance and Operations, Supply Chain Management**
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QUESTION 84

Case Study 2 - Best for You Organics

Background

Best for You Organics Company started as a home-based business. The founders began making handmade soaps and bath products in their kitchen. As sales increased, the business established a production facility and distribution center that supplies three retail stores.

Soaps and bath products are manufactured in the production facility and are stocked in the warehouse for distribution to the retail stores. Employees at retail stores use mobile point of sale (MPOS) tablet devices to sell the products to customers.

The company structure is a single legal entity with two sites as shown in the diagram below:



Current environment

Best for You Organics plans to introduce a new product line of face creams. Each product in the new line uses the same base ingredients but includes a different extract (for example, lime, avocado, kiwi). The marketing department is preparing to introduce the new product line. Minimal inventory will be held in the warehouse.

The company uses a cloud-based deployment of Dynamics 365 Supply Chain Management to manage finances for all company operations and locations. The company does not use Bill of Materials (BOM) versioning.

The production and warehouse facility is set up with the following organizational hierarchy:

User	Role
OpsManager	Operations manager
Employee1	Inventory control
StoreManager	Store manager
Employee2	Receiving clerk
Employee3	Shipping clerk
Employee4	Warehouse worker
Employee5	Production worker
Employee6	Store order clerk

External customers include:

- CustomerA: a walk-in store customer (business-to-consumer)
- CustomerB: a customer with an existing account (business-to-business)

External vendors include:

- VendorA: a trucking company
- VendorB: a raw materials supplier

Requirements. General

The new product line must be set up in the system and readily available for sale when the company introduces the product line to the public at an upcoming trade show.

Requirements. Production

You must configure the system to produce the new products:

- Ensure that the warehouse stocks the minimum quantities of raw materials to produce the products.
- Use a single version per item.
- Implement FIFO inventory valuation methods.
- Track raw and finished goods using different General ledger accounts.
- Use a primary location to determine where to stock product in the warehouse,
- Configure alternate locations in the warehouse to hold overstock products and ref the primary location as-needed.

Requirements. Shipments

You identify the following requirements related to shipping:

- Ship product to retail stores weekly
- Stores require a packing slip to check in merchandise. Drivers require transport documentation and charge per mile to the stores.
- Shipments to Store1 must be scheduled for Monday, Wednesday, or Friday. Store1 will sometimes pick up their own deliveries when an order is small because they have their own van. Shipments to Store2 and Store3 must be scheduled for Tuesday or Thursday.
- You must transmit Advance Shipping Notifications (ASN's) to the stores prior to deliveries.
- Set up the system configuration to allow for store transfers.
- Set up the system so that products may be shipped to the retail stores as bulk orders.
- Set up the transport providers to deliver products from the warehouse to the retail stores.

Requirements. Reporting

Once the new products are available in stores, review 30 day of historical sales data from day-to-day transactions will determine the reorder quantities.

Set up reporting to allow the product line to be costed and tracked independent of other items.

Requirements. Pricing and inventory

You identify the following requirements related to pricing and inventory:

- Determine the quantity of the new product that can be produced and ready for sale within the first 90 days. Ensure that specialty packaging is on hand for retail sales. The packaging must be shipped directly to the stores from the vendor.
- Stores must not inventory the packaging materials. Stores must maintain a 30-day supply of specialty packaging materials. Stores must reorder packaging materials as needed.
- Retail store customers must pay full retail price. Resellers must receive a 10 percent discount off the list price.

You need to complete the shipments.

What should you do?

- Confirm the load and generate packing slips and bills of lading.

- B. Confirm shipments and generate pick/put work.
- C. Create work for printing shipping documents and send an ASN.
- D. Confirm the load, generate picking list, and send an ASN.

Answer: D

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- Retail store customers must pay full retail price. Resellers must receive a 10 percent discount off the list price.

Hotspot Question

You need to consolidate orders and prepare to rate shop shipments.

How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Action	Value
Configure shipment setup.	<div> <input type="checkbox"/> Enable the Transportation management and Consolidate shipments parameters. Create a proposed load. <input type="checkbox"/> Assign a rate engine to a load. Create a proposed load. <input type="checkbox"/> Enable the Consolidate shipments parameter. Assign an item to a proposed load. <input type="checkbox"/> Enable items to use Transportation management. Assign items to a proposed load. </div>
Consolidate shipments.	<div> <input type="checkbox"/> Open Shipments, select Lines, and consolidate shipments for the same destination. <input type="checkbox"/> Open Shipments, select Loads, and consolidate leads for the same destination. <input type="checkbox"/> Open Loads, select Shipments, and consolidate shipments for the same load. <input type="checkbox"/> Open Loads, select Shipments, and consolidate shipments for the same destination. </div>

Answer:

Answer Area

Action	Value
Configure shipment setup	<div> <div>Enable the Transportation management and Consolidate shipments parameters. Create a proposed load.</div> <div>Assign a rate engine to a load. Create a proposed load.</div> <div>Enable the Consolidate shipments parameter. Assign an item to a proposed load.</div> <div>Enable items to use Transportation management. Assign items to a proposed load.</div> </div>
Consolidate shipments.	<div> <div>Open Shipments, select Lines, and consolidate shipments for the same destination.</div> <div>Open Shipments, select Loads, and consolidate leads for the same destination.</div> <div>Open Loads, select Shipments, and consolidate shipments for the same load.</div> <div>Open Loads, select Shipments, and consolidate shipments for the same destination.</div> </div>

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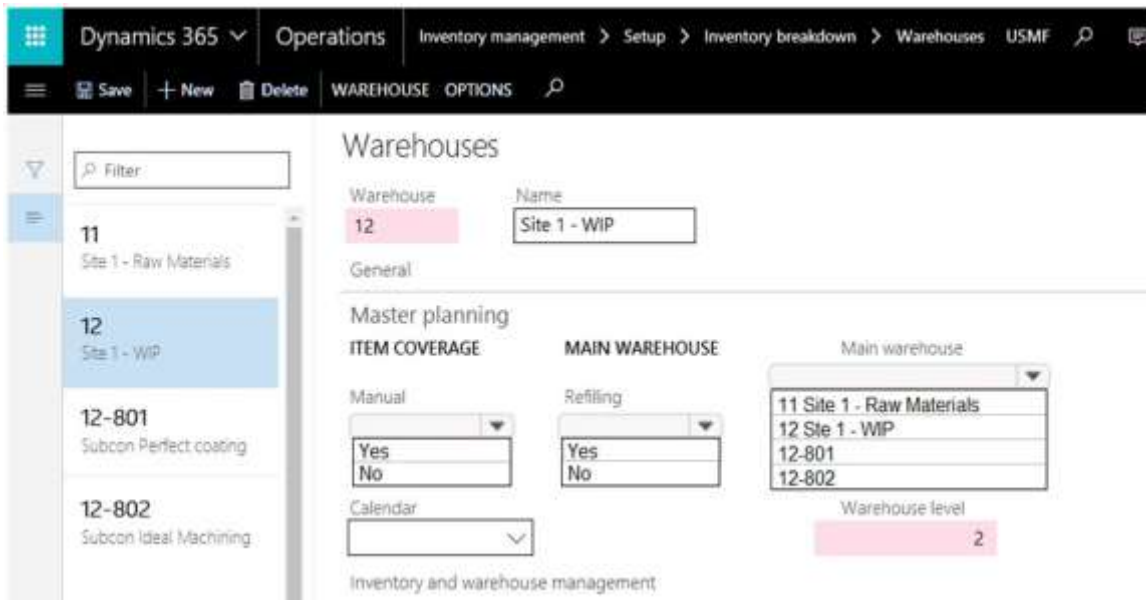
- Determine the quantity of the new product that can be produced and ready for sale within the first 90 days. Ensure that specialty packaging is on hand for retail sales. The packaging must be shipped directly to the stores from the vendor.
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Hotspot Question

You need to configure automatic warehouse inventory replenishment for items.

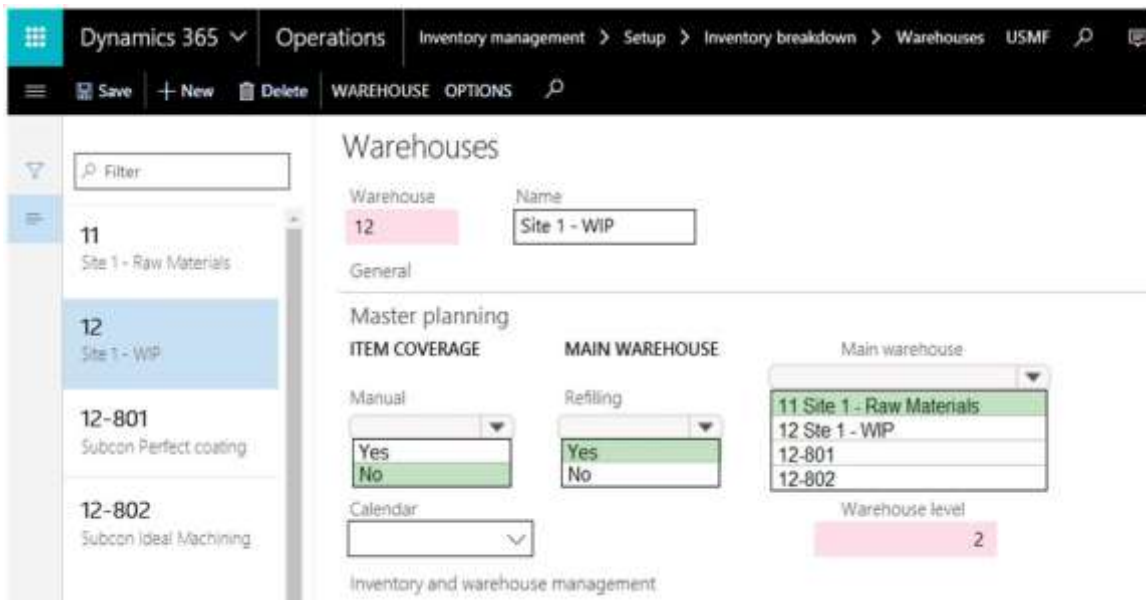
How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.



The screenshot shows the 'Warehouses' form in Dynamics 365. The left pane lists warehouses: 11 Site 1 - Raw Materials, 12 Site 1 - WIP (selected), 12-801 Subcon Perfect coating, and 12-802 Subcon Ideal Machining. The main pane shows the 'General' tab for warehouse 12, named 'Site 1 - WIP'. Under 'Master planning', the 'ITEM COVERAGE' section has 'Manual' set to 'Yes' and 'Refilling' set to 'No'. The 'MAIN WAREHOUSE' section shows a list of warehouses with '11 Site 1 - Raw Materials' selected. The 'Warehouse level' is set to 2.

Answer:



This screenshot is identical to the previous one, but with the 'Manual' option under 'ITEM COVERAGE' highlighted in green, indicating it is the selected answer for the question.

QUESTION 87

You are the planner for a distribution company.

You observe an increase in planned orders for item C0001. You must track the source for these planned orders and break them out based on their demand. You are not concerned with safety stock maximums for this item.

You need to ensure that the master planning batch job will create a unique planned purchase order for every new demand requirement for C0001.

Which coverage code should you use?

- A. Manual
- B. Period
- C. Min/Max
- D. Requirement

Answer: D

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/coverage-settings>

QUESTION 88

A company sells jars of sliced or whole pickles. The company produces jars of various sizes. You need to set up the item to ensure that pickles have a single item number for all container sizes. What are two possible ways to achieve this goal? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Setup the size, color, and style in each legal entity. Go to the products form, create a new product and assign it to each dimension.
- B. Create a new product master with predefined variant configuration technology and release to the legal entities. Use the product dimensions to define the size, color, and style.
- C. Create and release a product to the legal entities. Use the storage dimensions to define the size, color, and style.
- D. Create a new product master with dimension-based configuration technology and release to the legal entities. Use the configuration to define the size, color, and style.

Answer: BD

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/product-identifiers>

QUESTION 89

A company manufactures street, mountain, and racing bicycles. The company wants to use product variants to control bicycle configuration. You need to configure the bicycles in the system. What should you do?

- A. Create mountain, street, and racing bicycles as separate configuration models.
- B. Use one item number for all types of bicycles. Use a separate configuration number for each type of bicycle.
- C. Use different item numbers for mountain, street, and racing bicycles.

Answer: A

QUESTION 90

A company implements the Dynamics 365 Supply Chain Management procurement module. During testing, you observe that no transactions are posted to the product receipt journal when an item is received. You need to configure the system to show the appropriate transactions in the product receipt journal. Which two actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. On the Item group setup form, enter account information in the Purchase, accrual and Purchase expenditure, un-invoiced account fields.
- B. On the Item model group setup form, select Include physical value.
- C. On the item group setup form, enter account information in the Purchase, accrual and Purchase expenditure for product fields.
- D. On the Item model group setup form, select Accrue liability on product receipt.

Answer: AD

QUESTION 91**SIMULATION**

You are a functional consultant for a company named Contoso Entertainment System USA (USMF). You plan to trade a product named Professional Speaker Cable in the color gray. You need to release all the available variants of Professional Speaker Cable in gray. To complete this task, sign in to Dynamics 365 portal.

Answer:

1. Click **Product information management > Common > Products > Product masters**.
2. Select a product master, and then click **Release products** in the **Product authorization** group on the **Action**

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Pane.

3. Select all product variants in the **Product variants** group for the color gray.
4. Leave the defaults on the **Select companies** link.
5. Click **OK** to open the **Product release session batch** dialog box.
6. Select the **Show Infolog upon failure** check box to be notified if the release is not completed.
7. If the product master of the variants has not already been released to the company, select the **Include product master** check box.

Explanation:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/key-tasks-release-products>

QUESTION 92**SIMULATION**

You are a functional consultant for a company named Contoso Entertainment System USA (USMF).

You need to post a new trade agreement that will contain the following prices:

- Surface Pro 128GB: 750 US dollars for orders of 50 units or less
- Surface Pro 128GB: 720 US dollars for orders from 50 units to 100 units

The agreement must be valid for the 2020 calendar year only.

To complete this task, sign in to Dynamics 365 portal.

Answer:

1. Go to **Navigation pane > Modules > Sales and marketing > Prices and discounts > Trade agreement journals**.
2. Click **New**.
3. In the **Name** field, click the drop-down button to open the lookup.
4. In the list, select **S_Price (Sales Price Adjustment)**.
5. On **Action Pane**, click **Lines**.
6. In the **Account code**, select '**All**' (for All customers)
7. In the **Item code** field, select '**Table**'. This will allow you to select a specific item.
8. In the **Item relation** field, click the drop-down button to open the lookup.
9. Select the Surface Pro 128GB.
10. In the **From** field, enter a minimum quantity (1).
11. In the **To** field, enter a maximum quantity (50).
12. In the **Amount in currency** field, enter a price (750) and select **US Dollars** in the **Currency** field.
13. Configure another price bracket with a minimum of 51 units, a maximum of 100 units and a price of 720 US Dollars.
14. Under the **Details** section, in the **From date** field, enter a date from which this agreement will be valid (January 1st 2020).
15. In the **To date** field, enter a date to which this agreement will be valid (December 31st 2020).
16. Click **Save**.
17. Click **Validate**.
18. Click **Validate selected lines**.
19. Click **OK**.
20. Click **Post**.
21. Click **OK**.

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/create-new-trade-agreement>

QUESTION 93**SIMULATION**

You are a functional consultant for a company named Contoso Entertainment System USA (USMF). You need to copy the bill of materials (BOM) of item number T0012 to a new BOM.

To complete this task, sign in to Dynamics 365 portal.

Answer:

1. Open item number T0012.
2. Go to Engineer >BOM>Lines and select the BOM for the item.
3. Click on Create BOM.
4. Select the Copy option.
5. Ensure the Add option is selected to create a new BOM rather than overwrite the existing BOM.
6. Click OK.

QUESTION 94

A company uses Dynamics 365 Supply Chain Management to manage inventory.

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The company realizes that there is an incorrect inventory amount for Item 33442 in Warehouse 1. You need to correct the inventory amount by using the posting setup configured on the item group. Which two journal types achieve the goal? Each correct selection provides a complete solution.
NOTE: Each correct selection is worth one point.

- A. Inventory adjustment journal
- B. Inventory transfer journal
- C. Inventory movement journal
- D. Inventory counting journal

Answer: AC

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/inventory-journals>