➢ **Vendor: Microsoft**

➢ **Exam Code: MB-330**

➢ **Exam Name: Microsoft Dynamics 365 for Finance and Operations, Supply Chain Management**

➢ **New Updated Questions from Braindump2go (Updated in August/2021)**

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QUESTION 190
Background
Best for You Organics Company started as a home-based business The founders began making handmade soaps and bath products in their kitchen. As sales increased, the business established a production facility and distribution center that supplies three retail stores.
Soaps and bath products are manufactured in the production facility and are stocked in the warehouse for distribution to the retail stores. Employees at retail stores use mobile point of sale (MPOS) tablet devices to sell the products to customers.
The company structure is a single legal entity with two sites as shown in the diagram below:

Current environment
Best for You Organics plans to introduce a new product line of face creams. Each product in the new line uses the same base ingredients but includes a different extract (for example, lime, avocado, kiwi). The marketing department is preparing to introduce the new product line. Minimal inventory will be held in the warehouse.
The company uses a cloud-based deployment of Dynamics 365 Supply Chain Management to manage finances for all company operations and locations. The company does not use Bill of Materials (BOM) versioning.
The production and warehouse facility is set up with the following organizational hierarchy:

User	Role
OpsManager	Operations manager
Employee1	Inventory control
StoreManager	Store manager
Employee2	Receiving clerk
Employee3	Shipping clerk
Employee4	Warehouse worker
Employee5	Production worker
Employee6	Store order clerk

External customers include:
· CustomerA: a wall-in store customer (business-to-consumer)
· CustomerB: a customer with an existing account (business-to-business)
External vendors include:
· VendorA: a trucking company
· VendorB: a raw materials supplier

Requirements. General
The new product line must be set up in the system and readily available for sale when the company introduces the product line to the public at an upcoming trade show.

Requirements. Production
You must configure the system to produce the new products:
· Ensure that the warehouse stocks the minimum quantities of raw materials to produce the products.
· Use a single version per item.
· Implement FIFO inventory valuation methods.
· Track raw and finished goods using different General ledger accounts.
· Use a primary location to determine where to stock product in the warehouse,
· Configure alternate locations in the warehouse to hold overstock products and ref the primary location as-needed.

Requirements. Shipments
You identify the following requirements related to shipping:
· Ship product to retail stores weekly
· Stores require a packing slip to check in merchandise. Drivers require transport documentation and charge per mile to the stores.
· Shipments to Store1 must be scheduled for Monday, Wednesday, or Friday. Store1 will sometimes pick up their own deliveries when an order is small because they have their own van. Shipments to Store2 and Store3 must be scheduled for Tuesday or Thursday.
· You must transmit Advance Shipping Notifications (ASN's) to the stores prior to deliveries.
· Set up the system configuration to allow for store transfers.
· Set up the system so that products may be shipped to the retail stores as bulk orders.
· Set up the transport providers to deliver products from the warehouse to the retails stores.

Requirements. Reporting
Once the new products are available in stores, review 30 day of historical sales data from day-to-day transactions will determine the reorder quantities.
Set up reporting to allow the product line to be costed and tracked independent of other items.

Requirements. Pricing and inventory
You identify the following requirements related to pricing and inventory:
· Determine the quantity of the new product that can be produced and ready for sale within the first 90 days. Ensure that specialty packaging is on hand for retail sales. The packaging must be shipped directly to the stores from the vendor.
· Stores must not inventory the packaging materials. Stores must maintain a 30-day supply of specialty packaging materials. Stores must reorder packaging materials as needed.
· Retail store customers must pay full retail price. Resellers must receive a 10 percent discount off the list price.
You need to set up reordering for new items.
Which two actions should you perform? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Create one coverage group for raw materials and one for finished goods.
B. Set the item coverage manual flag on the warehouse to Yes.
C. Create separate coverage groups for raw materials, finished goods, and retail packaging.
D. Set the item coverage manual flag on the warehouse to No.
E. Create one coverage group for retail packaging items and another for items in the warehouse.

Answer: CD
Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/coverage-settings

QUESTION 191
Case Study 2 - Best for You Organics
Background
Best for You Organics Company started as a home-based business The founders began making handmade soaps and bath products in their kitchen. As sales increased, the business established a production facility and distribution center that supplies three retail stores.
Soaps and bath products are manufactured in the production facility and are stocked in the warehouse for distribution to the retail stores. Employees at retail stores use mobile point of sale (MPOS) tablet devices to sell the products to customers.
The company structure is a single legal entity with two sites as shown in the diagram below:

Current environment
Best for You Organics plans to introduce a new product line of face creams. Each product in the new line uses the same base ingredients but includes a different extract (for example, lime, avocado, kiwi). The marketing department is preparing to introduce the new product line. Minimal inventory will be held in the warehouse.
The company uses a cloud-based deployment of Dynamics 365 Supply Chain Management to manage finances for all company operations and locations. The company does not use Bill of Materials (BOM) versioning.
The production and warehouse facility is set up with the following organizational hierarchy:

User	Role
OpsManager	Operations manager
Employee1	Inventory control
StoreManager	Store manager
Employee2	Receiving clerk
Employee3	Shipping clerk
Employee4	Warehouse worker
Employee5	Production worker
Employee6	Store order clerk

External customers include:

・ CustomerA: a wall-in store customer (business-to-consumer)

・ CustomerB: a customer with an existing account (business-to-business)

External vendors include:

・ VendorA: a trucking company

・ VendorB: a raw materials supplier

Requirements. General

The new product line must be set up in the system and readily available for sale when the company introduces the product line to the public at an upcoming trade show.

Requirements. Production

You must configure the system to produce the new products:

・ Ensure that the warehouse stocks the minimum quantities of raw materials to produce the products.

・ Use a single version per item.

・ Implement FIFO inventory valuation methods.

・ Track raw and finished goods using different General ledger accounts.

・ Use a primary location to determine where to stock product in the warehouse,

・ Configure alternate locations in the warehouse to hold overstock products and ref the primary location as-needed.

Requirements. Shipments

You identify the following requirements related to shipping:

・ Ship product to retail stores weekly

・ Stores require a packing slip to check in merchandise. Drivers require transport documentation and charge per mile to the stores.

・ Shipments to Store1 must be scheduled for Monday, Wednesday, or Friday. Store1 will sometimes pick up their own deliveries when an order is small because they have their own van. Shipments to Store2 and Store3 must be scheduled for Tuesday or Thursday.

・ You must transmit Advance Shipping Notifications (ASN's) to the stores prior to deliveries.

・ Set up the system configuration to allow for store transfers.

・ Set up the system so that products may be shipped to the retail stores as bulk orders.

・ Set up the transport providers to deliver products from the warehouse to the retails stores.

Requirements. Reporting

Once the new products are available in stores, review 30 day of historical sales data from day-to-day transactions will determine the reorder quantities.

Set up reporting to allow the product line to be costed and tracked independent of other items.

Requirements. Pricing and inventory

You identify the following requirements related to pricing and inventory:

・ Determine the quantity of the new product that can be produced and ready for sale within the first 90 days. Ensure that specialty packaging is on hand for retail sales. The packaging must be shipped directly to the stores from the vendor.

・ Stores must not inventory the packaging materials. Stores must maintain a 30-day supply of specialty packaging materials. Stores must reorder packaging materials as needed.

・ Retail store customers must pay full retail price. Resellers must receive a 10 percent discount off the list price.

Hotspot Question

You need to configure item pricing and discounts.

How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Option	Action
Create price groups.	▼ Create price groups for retail customers and resellers. / Create a price group for all customers. / Create a price group for the warehouse. / Create price groups for items and vendors.
Create discounts.	▼ Create trade agreement for 10% line discount on Resellers. / Create trade agreement for 10% line discount on Retail Customers. / Create trade agreement for 90% line discount on Resellers. / Create trade agreement for 90% line discount on Retail Customers.
Assign price group.	▼ Assign a price group to Customers as 1:1 / Assign a price group to Vendors as 1:1 / Assign two or more price groups to customers. / Assign two or more price groups to vendors.

Answer:

Answer Area

Option	Action
Create price groups.	▼ **Create price groups for retail customers and resellers.** / Create a price group for all customers. / Create a price group for the warehouse. / Create price groups for items and vendors.
Create discounts.	▼ **Create trade agreement for 10% line discount on Resellers.** / Create trade agreement for 10% line discount on Retail Customers. / Create trade agreement for 90% line discount on Resellers. / Create trade agreement for 90% line discount on Retail Customers.
Assign price group.	▼ **Assign a price group to Customers as 1:1** / Assign a price group to Vendors as 1:1 / Assign two or more price groups to customers. / Assign two or more price groups to vendors.

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/create-new-trade-agreement

QUESTION 192
Case Study 2 - Best for You Organics

Background

Best for You Organics Company started as a home-based business The founders began making handmade soaps and bath products in their kitchen. As sales increased, the business established a production facility and distribution center that supplies three retail stores.

Soaps and bath products are manufactured in the production facility and are stocked in the warehouse for distribution to the retail stores. Employees at retail stores use mobile point of sale (MPOS) tablet devices to sell the products to customers.

The company structure is a single legal entity with two sites as shown in the diagram below:

Current environment

Best for You Organics plans to introduce a new product line of face creams. Each product in the new line uses the same base ingredients but includes a different extract (for example, lime, avocado, kiwi). The marketing department is preparing to introduce the new product line. Minimal inventory will be held in the warehouse.

The company uses a cloud-based deployment of Dynamics 365 Supply Chain Management to manage finances for all company operations and locations. The company does not use Bill of Materials (BOM) versioning.

The production and warehouse facility is set up with the following organizational hierarchy:

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OpsManager	Operations manager
Employee1	Inventory control
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Employee5	Production worker
Employee6	Store order clerk

External customers include:

· CustomerA: a wall-in store customer (business-to-consumer)

· CustomerB: a customer with an existing account (business-to-business)

External vendors include:

· VendorA: a trucking company

· VendorB: a raw materials supplier

Requirements. General

The new product line must be set up in the system and readily available for sale when the company introduces the product line to the public at an upcoming trade show.

Requirements. Production

You must configure the system to produce the new products:

· Ensure that the warehouse stocks the minimum quantities of raw materials to produce the products.

· Use a single version per item.

・ Implement FIFO inventory valuation methods.
・ Track raw and finished goods using different General ledger accounts.
・ Use a primary location to determine where to stock product in the warehouse,
・ Configure alternate locations in the warehouse to hold overstock products and ref the primary location as-needed.

Requirements. Shipments

You identify the following requirements related to shipping:

・ Ship product to retail stores weekly
・ Stores require a packing slip to check in merchandise. Drivers require transport documentation and charge per mile to the stores.
・ Shipments to Store1 must be scheduled for Monday, Wednesday, or Friday. Store1 will sometimes pick up their own deliveries when an order is small because they have their own van. Shipments to Store2 and Store3 must be scheduled for Tuesday or Thursday.
・ You must transmit Advance Shipping Notifications (ASN's) to the stores prior to deliveries.
・ Set up the system configuration to allow for store transfers.
・ Set up the system so that products may be shipped to the retail stores as bulk orders.
・ Set up the transport providers to deliver products from the warehouse to the retails stores.

Requirements. Reporting

Once the new products are available in stores, review 30 day of historical sales data from day-to-day transactions will determine the reorder quantities.
Set up reporting to allow the product line to be costed and tracked independent of other items.

Requirements. Pricing and inventory

You identify the following requirements related to pricing and inventory:

・ Determine the quantity of the new product that can be produced and ready for sale within the first 90 days. Ensure that specialty packaging is on hand for retail sales. The packaging must be shipped directly to the stores from the vendor.
・ Stores must not inventory the packaging materials. Stores must maintain a 30-day supply of specialty packaging materials. Stores must reorder packaging materials as needed.
・ Retail store customers must pay full retail price. Resellers must receive a 10 percent discount off the list price.

Hotspot Question
You need to configure transport providers for delivering products to the retail stores from Vendor1.
How should you complete the configuration? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Configuration option	Value
Rating profile	⬇
	Rating profile with mileage base rating engine
	Rating profile with weight base engine rating
	Mode of Delivery with weight base rating engine
Carrier	⬇
	Vendor, Carrier, Rating profile
	Customer, Carrier, Rating profile
	Broker, Carrier, Shipment
	Vendor, Carrier, Load

Answer:

Answer Area

Configuration option	Value
Rating profile	⬇
	Rating profile with mileage base rating engine
	Rating profile with weight base engine rating
	Mode of Delivery with weight base rating engine
Carrier	⬇
	Vendor, Carrier, Rating profile
	Customer, Carrier, Rating profile
	Broker, Carrier, Shipment
	Vendor, Carrier, Load

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/transportation/tasks/set-up-shipping-carriers

QUESTION 193
Case Study 3 - Adventure Works Cycles
Background

Adventure Works Cycles builds stock and custom mountain bikes and is headquartered in San Diego. It has the following assembly and warehouse locations:
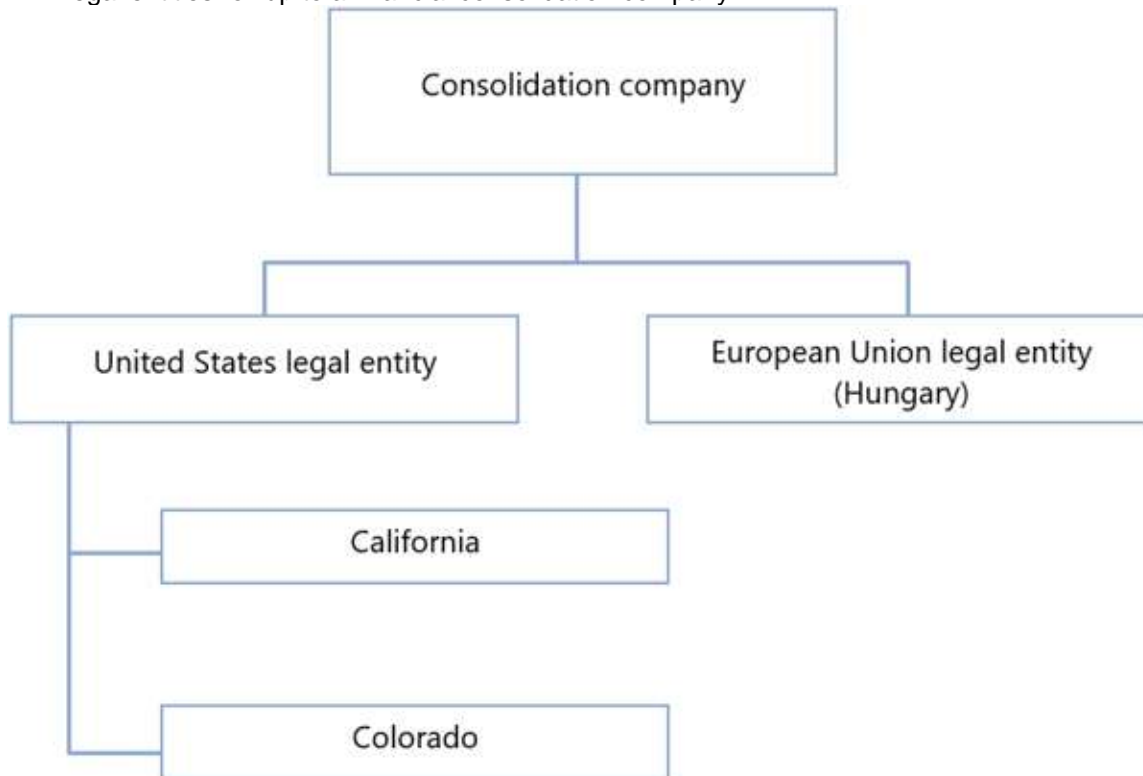
· Denver, Colorado, United States

· San Diego, California, United States

· Budapest, Hungary

Most manufacturing is outsourced, with each facility only assembling the bikes. Parts are stocked at all facilities and may be transferred between warehouses or legal entities. All of the parts are at standard cost.

Current environment. Organizational structure

The following diagram shows the structure of Adventure Works Cycles.

· Each of the physical locations in the United States (US) is a warehouse.

· Hungary assembles and distributes products to the rest of the European Union (EU).

· The EU legal entity is expected to add additional warehouse locations.

· All legal entities roll up to a financial consolidation company.

Current environment. Purchasing

· Higher quality tires that are used in new orders have become popular. Due to the volume of orders, the company wants to negotiate pricing with VendorC. The vendor agrees to a discounted price for 500 tires purchased within the next six months. Once the 500 tires have been purchased, the discount will be re-evaluated based on demand.

· Once a purchase is approved, for audit purposes it cannot be changed.

· Whenever possible, parts are purchased from vendors also within the EU. A purchase order was placed for a bike seat manufacturer in Italy.

· Parts for custom orders may not always be kept in stock and will need to be procured.

Current environment. Purchasing requisitions

The following flow chart depicts the purchase requisition process:

Requirements. Purchasing
· Items for purchase requisitions are governed by each country. Each of the country-specific products will be grouped together for selection.
· Purchase orders must follow the requisition process.
· All existing purchase orders for brakes must account for the change to VendorB.

Requirements. Inventory
· Standard costs are based on purchase fluctuations within a single month.
· Tires use floating zones due to limited warehouse space.

Requirements. Operations
Due to recent brake failures, Adventure Works Cycles plans to purchase brakes from VendorB instead of VendorA. Although the brakes from Vendor B will continue to use the same item number as the brakes from VendorA, the price is slightly higher from VendorB. Adventure Works Cycles will pay list price from VendorB. The order for VendorB needs approval and the usual approver for purchase requisitions is on vacation.
All brakes from VendorA that are in stock must be tested. The process for brake testing must be implemented for all inbound orders. Quality orders must be automatically created upon receipt of the first shipment against a purchase order only.
UserC needs to consolidate brake inventory after it has been cleared for sale.
Ordering of the new brakes order will incur an additional cost because it is a rush order.

Requirements. Custom orders
· Custom orders are placed for items that do not exist in the item master.
· Hungary does not process custom orders.
· The United States does process custom paint orders. Most custom paint colors are special order and require purchase requisitions.
· Quotes must be obtained from a minimum of two suppliers per company policy and compared for the shipping, costs, and other variables. Quotes will not be selected based on lowest price only.

Issues
· A special order for 26 high-end tires is received. This item is no longer in stock from the current vendor.
· Goods have been received in stock, but the matching invoice has not yet been received at the time of month close.
· UserA needs to set up pricing for the items purchased from VendorC and ensure that accounting validates the receipt and invoice against the agreement.
· UserB needs to send out a request for quotation (RFQ) for custom paint. The vendor will be selected based on pricing, volume discounts, and lead time.
You need to test the existing brakes in inventory.
What are two possible ways to achieve this goal? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

A. Assign a Phantom bill of materials (BOM) line.

B.   Create a manual quality order for existing inventory.
C.   Assign brakes to an inventory status that is blocked.
D.   Create an automatic quality order for existing inventory.

Answer: BD
Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/quality-orders

QUESTION 194
Case Study 3 - Adventure Works Cycles
Background
Adventure Works Cycles builds stock and custom mountain bikes and is headquartered in San Diego. It has the following assembly and warehouse locations:
・ Denver, Colorado, United States
・ San Diego, California, United States
・ Budapest, Hungary
Most manufacturing is outsourced, with each facility only assembling the bikes. Parts are stocked at all facilities and may be transferred between warehouses or legal entities. All of the parts are at standard cost.
Current environment. Organizational structure
The following diagram shows the structure of Adventure Works Cycles.
・ Each of the physical locations in the United States (US) is a warehouse.
・ Hungary assembles and distributes products to the rest of the European Union (EU).
・ The EU legal entity is expected to add additional warehouse locations.
・ All legal entities roll up to a financial consolidation company.
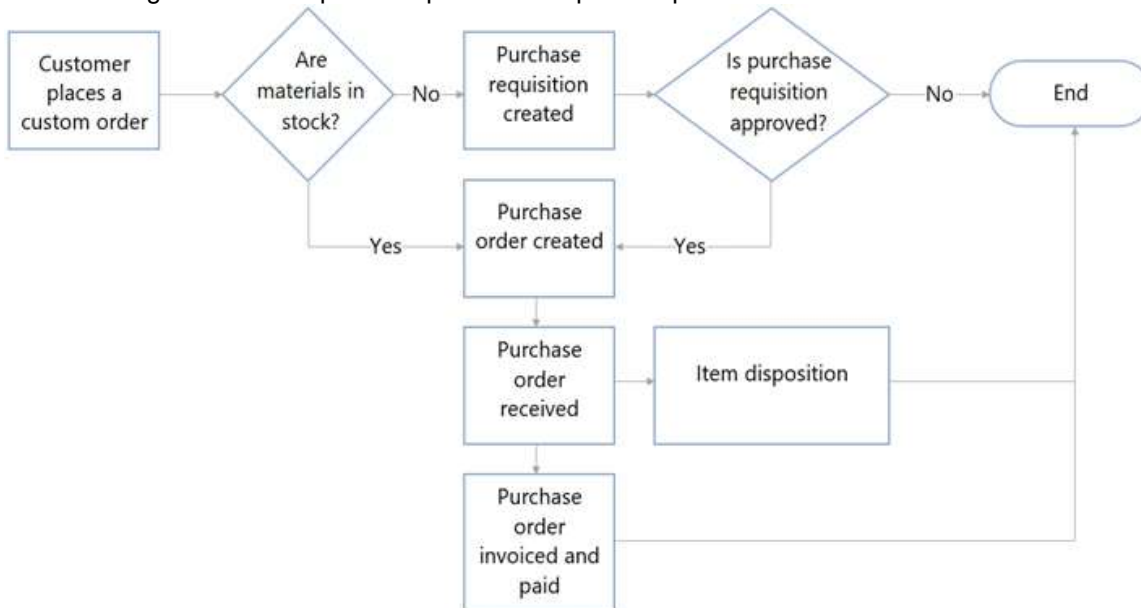

Current environment. Purchasing
・ Higher quality tires that are used in new orders have become popular. Due to the volume of orders, the company wants to negotiate pricing with VendorC. The vendor agrees to a discounted price for 500 tires purchased within the next six months. Once the 500 tires have been purchased, the discount will be re-evaluated based on demand.
・ Once a purchase is approved, for audit purposes it cannot be changed.
・ Whenever possible, parts are purchased from vendors also within the EU. A purchase order was placed for a bike seat manufacturer in Italy.

・ Parts for custom orders may not always be kept in stock and will need to be procured.
Current environment. Purchasing requisitions
The following flow chart depicts the purchase requisition process:

Requirements. Purchasing
・ Items for purchase requisitions are governed by each country. Each of the country-specific products will be grouped together for selection.
・ Purchase orders must follow the requisition process.
・ All existing purchase orders for brakes must account for the change to VendorB.
Requirements. Inventory
・ Standard costs are based on purchase fluctuations within a single month.
・ Tires use floating zones due to limited warehouse space.
Requirements. Operations
Due to recent brake failures, Adventure Works Cycles plans to purchase brakes from VendorB instead of VendorA. Although the brakes from Vendor B will continue to use the same item number as the brakes from VendorA, the price is slightly higher from VendorB. Adventure Works Cycles will pay list price from VendorB. The order for VendorB needs approval and the usual approver for purchase requisitions is on vacation.
All brakes from VendorA that are in stock must be tested. The process for brake testing must be implemented for all inbound orders. Quality orders must be automatically created upon receipt of the first shipment against a purchase order only.
UserC needs to consolidate brake inventory after it has been cleared for sale.
Ordering of the new brakes order will incur an additional cost because it is a rush order.
Requirements. Custom orders
・ Custom orders are placed for items that do not exist in the item master.
・ Hungary does not process custom orders.
・ The United States does process custom paint orders. Most custom paint colors are special order and require purchase requisitions.
・ Quotes must be obtained from a minimum of two suppliers per company policy and compared for the shipping, costs, and other variables. Quotes will not be selected based on lowest price only.
Issues
・ A special order for 26 high-end tires is received. This item is no longer in stock from the current vendor.
・ Goods have been received in stock, but the matching invoice has not yet been received at the time of month close.
・ UserA needs to set up pricing for the items purchased from VendorC and ensure that accounting validates the receipt and invoice against the agreement.
・ UserB needs to send out a request for quotation (RFQ) for custom paint. The vendor will be selected based on pricing, volume discounts, and lead time.
You need to resolve the issue for UserC.
What should you do?

A. Change the inventory status only.
B. Change the inventory status and run the replenishment process.
C. Change the inventory status and complete a movement journal.
D. Create a transfer order and change the inventory status.

Answer: A
Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/quality-orders

QUESTION 195
Case Study 3 - Adventure Works Cycles
Background
Adventure Works Cycles builds stock and custom mountain bikes and is headquartered in San Diego. It has the following assembly and warehouse locations:
· Denver, Colorado, United States
· San Diego, California, United States
· Budapest, Hungary
Most manufacturing is outsourced, with each facility only assembling the bikes. Parts are stocked at all facilities and may be transferred between warehouses or legal entities. All of the parts are at standard cost.
Current environment. Organizational structure
The following diagram shows the structure of Adventure Works Cycles.
· Each of the physical locations in the United States (US) is a warehouse.
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Current environment. Purchasing
· Higher quality tires that are used in new orders have become popular. Due to the volume of orders, the company wants to negotiate pricing with VendorC. The vendor agrees to a discounted price for 500 tires purchased within the next six months. Once the 500 tires have been purchased, the discount will be re-evaluated based on demand.
· Once a purchase is approved, for audit purposes it cannot be changed.

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・ Whenever possible, parts are purchased from vendors also within the EU. A purchase order was placed for a bike seat manufacturer in Italy.

・ Parts for custom orders may not always be kept in stock and will need to be procured.

Current environment. Purchasing requisitions

The following flow chart depicts the purchase requisition process:

Requirements. Purchasing

・ Items for purchase requisitions are governed by each country. Each of the country-specific products will be grouped together for selection.

・ Purchase orders must follow the requisition process.

・ All existing purchase orders for brakes must account for the change to VendorB.

Requirements. Inventory

・ Standard costs are based on purchase fluctuations within a single month.

・ Tires use floating zones due to limited warehouse space.

Requirements. Operations

Due to recent brake failures, Adventure Works Cycles plans to purchase brakes from VendorB instead of VendorA. Although the brakes from Vendor B will continue to use the same item number as the brakes from VendorA, the price is slightly higher from VendorB. Adventure Works Cycles will pay list price from VendorB. The order for VendorB needs approval and the usual approver for purchase requisitions is on vacation.

All brakes from VendorA that are in stock must be tested. The process for brake testing must be implemented for all inbound orders. Quality orders must be automatically created upon receipt of the first shipment against a purchase order only.

UserC needs to consolidate brake inventory after it has been cleared for sale.

Ordering of the new brakes order will incur an additional cost because it is a rush order.

Requirements. Custom orders

・ Custom orders are placed for items that do not exist in the item master.

・ Hungary does not process custom orders.

・ The United States does process custom paint orders. Most custom paint colors are special order and require purchase requisitions.

・ Quotes must be obtained from a minimum of two suppliers per company policy and compared for the shipping, costs, and other variables. Quotes will not be selected based on lowest price only.

Issues

・ A special order for 26 high-end tires is received. This item is no longer in stock from the current vendor.

・ Goods have been received in stock, but the matching invoice has not yet been received at the time of month close.

・ UserA needs to set up pricing for the items purchased from VendorC and ensure that accounting validates the receipt and invoice against the agreement.

・ UserB needs to send out a request for quotation (RFQ) for custom paint. The vendor will be selected based on pricing, volume discounts, and lead time.

Hotspot Question
You need to define the value of the brakes.
What should you set up? To answer, select the appropriate options in the area.
NOTE: Each correct selection is worth one point.

Answer Area

Setting	Value
Price	▼
	Default purchase price
	Price group
	Purchase agreement
	Trade agreement
Purchase price variance	▼
	Active cost
	Inventory close
	Inventory recalculation
	Movement Journal

Answer:

Answer Area

Setting	Value
Price	▼
	Default purchase price
	Price group
	Purchase agreement
	Trade agreement
Purchase price variance	▼
	Active cost
	Inventory close
	Inventory recalculation
	Movement Journal

QUESTION 196
A company plans to run their profit and loss statements by using the site storage dimension.
If the site is changed on sales order, purchase order, or other source document, a mismatch is created between financial and storage dimensions. This leads to incorrect profit and loss reporting.
You need to ensure that the financial dimension updates when the site storage dimension changes.
Which three actions should you perform? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Lock the dimension link.
B. Associate the financial dimension hierarchy with the storage dimension hierarchy in the organization chart.
C. On the storage dimension site setup screen, select Default inventory status ID.
D. Associate the site storage dimension with the site financial dimension.
E. Activate the dimension link.

Answer: ADE
Explanation:
https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/configure-and-manage-financial-dimension-links-to-sites

QUESTION 197
A company uses Dynamics 365 Supply Chain Management.
Products must automatically be classified based on the company's objectives and priorities.
You need to create the ABC model.
Which three ABC codes should you configure? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Margin
B. Cost
C. Revenue
D. Profit
E. Value

Answer: ACE
Explanation:
https://dynamics-tips.com/abc-classification-explained-d365-finance-and-operations/

QUESTION 198
A company uses Dynamics 365 Supply Chain Management.
Products are being added to purchase orders for the incorrect vendors.
You need to restrict which products can be purchased from specific vendors.
Which two features should you use? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Approved vendor list
B. Item group
C. Vendor group
D. Vendor external item
E. Item model group

Answer: AD
Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/approve-vendors-specific-products

QUESTION 199
You are implementing warehousing in Dynamics 365 Supply Chain Management.
You need to configure and approve one warehouse that can be used to create additional warehouses.

What should you use?

A. inventory and warehouse management parameter setup
B. warehouse management parameter setup only
C. warehouse work template
D. warehouse configuration template

Answer: D
Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/warehouse-template

QUESTION 200
Drag and Drop Question
You create and maintain items in Dynamics 365 Supply Chain Management.
You create a product master named S?01 for metal screws. Screws come in three different lengths and two styles. You want to release only five of the six possible combinations.
You need to set up variants for the screw.
Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Answer:

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/create-predefined-product-variants

QUESTION 201
Hotspot Question
All items that a company purchases from a specific vendor arrive with defects.
You need to automatically generate quality orders for all items when the products are physically received from the vendor, and product receipts are issued.
How should you configure the quality association? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Field	Value
Reference type	▼ Sales / Purchase / Inventory / Quarantine
Item code	▼ All / Table / Group
Event type	▼ Registration / Receipts list / Product receipt
Execution	▼ After / Before

Answer:

Answer Area

Field	Value
Reference type	[dropdown]
	Sales
	Purchase
	Inventory
	Quarantine
Item code	[dropdown]
	All
	Table
	Group
Event type	[dropdown]
	Registration
	Receipts list
	Product receipt
Execution	[dropdown]
	After
	Before

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/quality-orders
https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/quality-associations

QUESTION 202
Hotspot Question
A company is implementing purchase requisition features in Dynamics 365 Supply Chain Management.
You need to configure the appropriate purchase requisition solutions.
Which solution should you use for each scenario? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Scenario	Solution
Allow the selection of items from a vendor's website and use the selections to create a purchase requisition line with correct pricing.	▼ Select Add lines on the purchase requisition line entry. / Select External catalogs on the purchase requisition line entry. / Select Suggest vendors on the purchase requisition line menu.
Allow specific employees to view a list of requestors.	▼ Configure purchase requisition permissions. / Configure purchasing policies. / Configure purchase requisition expenditure reviewers. / Configure buying groups.

Answer:

Answer Area

Scenario	Solution
Allow the selection of items from a vendor's website and use the selections to create a purchase requisition line with correct pricing.	▼ Select Add lines on the purchase requisition line entry. / **Select External catalogs on the purchase requisition line entry.** / Select Suggest vendors on the purchase requisition line menu.
Allow specific employees to view a list of requestors.	▼ Configure purchase requisition permissions. / Configure purchasing policies. / **Configure purchase requisition expenditure reviewers.** / Configure buying groups.

QUESTION 203
Drag and Drop Question
A company plans to create purchase agreements in the system for specific vendors.
You need to select the correct purchase agreement types for each vendor.
Which purchase agreement types should you use? To answer, drag the appropriate purchase agreement types to the correct scenarios. Each purchase agreement type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Answer Area

Purchase agreement types	Scenario	Purchase agreement type
Product quantity commitment	Purchase 600 units of product 36001 from a vendor.	
Value commitment	Purchase $14,000 of goods from a vendor.	
Product category value commitment	Purchase $5,000 of office supplies from a vendor.	
Product value commitment	Purchase $4,500 of product 4234 from a vendor.	

Answer:

Answer Area

Purchase agreement types	Scenario	Purchase agreement type
	Purchase 600 units of product 36001 from a vendor.	Product quantity commitment
	Purchase $14,000 of goods from a vendor.	Value commitment
	Purchase $5,000 of office supplies from a vendor.	Product category value commitment
	Purchase $4,500 of product 4234 from a vendor.	Product value commitment

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-agreements

QUESTION 204
Drag and Drop Question
You are helping a company implement Dynamics 365 Supply Chain Management.
You need to implement disposition codes for sales return orders.
Which disposition codes should you use? To answer, drag the appropriate disposition codes to the correct scenarios.
Each disposition code may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Answer Area

Disposition codes	Scenario	Disposition code
Credit	The customer is credited but keeps the item.	
Credit only	The customer returns the item and is credited.	
Replace and scrap	The item is returned and scrapped, and a new item is sent back.	
Return to customer	The item is returned, inspected, and sent back after inspection.	

Answer:

Answer Area

Disposition codes	Scenario	Disposition code
	The customer is credited but keeps the item.	Credit only
	The customer returns the item and is credited.	Credit
	The item is returned and scrapped, and a new item is sent back.	Replace and scrap
	The item is returned, inspected, and sent back after inspection.	Return to customer

QUESTION 205
Drag and Drop Question
A client uses Dynamics 365 Supply Chain Management.

You need to configure automatic freight reconciliation.
Which configuration options should you use? To answer, drag the appropriate configuration options to the correct requirements. Each configuration option may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Answer Area

Configuration options	Requirement	Configuration option
freight bill type	Specify how freight bills and carrier invoices should be matched.	
freight bill type assignment	Map a freight bill to a carrier.	
audit master	Define tolerance limits and how to handle discrepancies.	

Answer:

Answer Area

Configuration options	Requirement	Configuration option
	Specify how freight bills and carrier invoices should be matched.	freight bill type
	Map a freight bill to a carrier.	freight bill type assignment
	Define tolerance limits and how to handle discrepancies.	audit master

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/transportation/tasks/set-up-automatic-freight-reconciliation

QUESTION 206
Hotspot Question
You are configuring the period templates that are used for inventory inquiries. Today's date is November 3, 2020.
The period templates configuration is shown in the following graphic. You set the value for the Direction field to backward.

Periods

+ New 🗑 Delete ↑ Move up ↓ Move down

		Period		Number of periods	Create lines	Period description
○		Period		Number of periods	Create lines	Period description
		Day		5	☑	%1
		Week		4	☑	Week %4
✔		Month	∨	3	☐	Month %6

Use the drop-down menus to select the answer choice that answers each question based on the information presented in the graphic.
NOTE: Each correct selection is worth one point.

Answer Area

On which day will the Outlook period start?

July 31 2020
November 2 2020
November 3 2020
November 4 2020
March 1 2021

What will the current configuration show for the month and open days?

the future three months with open days for each day of the month
the previous three months with open days for each day of the month
a single month after the calculated date with three months of open days
a single month before the calculated date with three months of open days
a single backlog line before the calculated date with three months of open days

Answer:

Answer Area

On which day will the Outlook period start?

July 31 2020
November 2 2020
November 3 2020
November 4 2020
March 1 2021

What will the current configuration show for the month and open days?

the future three months with open days for each day of the month
the previous three months with open days for each day of the month
a single month after the calculated date with three months of open days
a single month before the calculated date with three months of open days
a single backlog line before the calculated date with three months of open days

QUESTION 207
Hotspot Question
A client uses master planning in Dynamics 365 Supply Chain Management.
The client wants to make sure that the item coverage groups are configured properly.
You need to validate the configurations.
Which configurations should you validate for each scenario? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Scenario	Configuration

Define system-generated replenishment suggestions for up to a specified number of days.

coverage time fence (days) field
receipt margin added to requirement date
issue margin
positive days

Specify the delivery past due threshold.

positive days
negative days
issue margin deducted from requirement date
receipt margin added to requirement date

Answer:

Answer Area

Scenario	Configuration
Define system-generated replenishment suggestions for up to a specified number of days.	**coverage time fence (days) field** ▼ receipt margin added to requirement date issue margin positive days
Specify the delivery past due threshold.	positive days ▼ negative days **issue margin deducted from requirement date** receipt margin added to requirement date

Explanation:
https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/tasks/define-coverage-rules-items