

➤ **Vendor:** Microsoft

➤ **Exam Code:** MB-600

➤ **Exam Name:** Microsoft Power Apps + Dynamics 365 Solution Architect

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QUESTION 9

HOTSPOT

An organization is implementing Dynamics 365 Sales.

A small subset of users has a different workflow and limited scope compared to the rest of the organization.

GroupA users must be able to gather contact details at trade shows in a branded manner without having to navigate multiple screens.

GroupB users must be able to take pictures of store shelves for competitive analysis.

You need to recommend a solution that meets the requirements.

What should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Group	Recommended solution
GroupA	<div><div></div><div>Canvas app with the Camera component</div><div>Canvas app with AI Builder and Object Detection</div><div>Canvas app with AI Builder and Form Processing</div><div>Dynamics 365 Sales</div></div>
GroupB	<div><div></div><div>Canvas app with the Camera component</div><div>Canvas app with AI Builder and Object Detection</div><div>Canvas app with AI Builder and Form Processing</div><div>Dynamics 365 Sales</div></div>

Correct Answer:

Answer Area

Group	Recommended solution
GroupA	<div><div></div><div>Canvas app with the Camera component</div><div>Canvas app with AI Builder and Object Detection</div><div>Canvas app with AI Builder and Form Processing</div><div>Dynamics 365 Sales</div></div>
GroupB	<div><div></div><div>Canvas app with the Camera component</div><div>Canvas app with AI Builder and Object Detection</div><div>Canvas app with AI Builder and Form Processing</div><div>Dynamics 365 Sales</div></div>

Explanation

Explanation/Reference:

QUESTION 10

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HOTSPOT

A company uses Dynamics 365 Sales and Power BI.

Sales managers must be able to keep track of changes to their pipeline in the following ways:

- Notify the sales managers when an Opportunity changes sales stage.
- Notify the sales managers when the pipeline drops below 2.5M USD.
- When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.

You need to recommend a solution that meets the company requirements.

Which solution combination should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area	
Requirement	Technology
Notify the sales manager when an Opportunity changes sales stage.	<div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector</div> <div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 users</div> <div>Microsoft Power Automate, data alerts, and Microsoft Office 365 connector</div>
Notify the sales managers when the pipeline drops below 2.5M USD.	<div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector</div> <div>Data alerts, Microsoft Power Automate, CDS connector, and Microsoft Office 365 users</div> <div>Data alerts, Microsoft Power Automate, and Microsoft Office 365 connector</div> <div>Power BI, Power Apps, Microsoft Power Automate, and CDS connector</div>
When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity	<div>Power BI, Power Apps, CDS connector, and Microsoft Office 365 Outlook connector</div> <div>Data alerts, Microsoft Power Automate, CDS connector, and Microsoft Office 365 users</div> <div>Data alerts, Microsoft Power Automate, and Microsoft Office 365 connector</div> <div>Power BI, Power Apps, Microsoft Power Automate, and CDS connector</div>

Correct Answer:

Answer Area	
Requirement	Technology
Notify the sales manager when an Opportunity changes sales stage.	<div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector</div> <div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 users</div> <div>Microsoft Power Automate, data alerts, and Microsoft Office 365 connector</div>
Notify the sales managers when the pipeline drops below 2.5M USD.	<div>Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector</div> <div>Data alerts, Microsoft Power Automate, CDS connector, and Microsoft Office 365 users</div> <div>Data alerts, Microsoft Power Automate, and Microsoft Office 365 connector</div> <div>Power BI, Power Apps, Microsoft Power Automate, and CDS connector</div>
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Explanation

Explanation/Reference:

QUESTION 11

DRAG DROP

You are implementing Dynamics 365 Customer Service for your company.

The company is deciding whether to use an on-premises or online implementation. One of the biggest concerns is about disaster recovery processes.

You need to explain how each system would be recovered with minimal effort and loss of data in case of a disaster.

Which recovery method should you use? To answer, drag the appropriate recovery methods to the correct location. Each recovery method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Answer Area		
Recovery methods	Location	Recovery method
Back up databases to Microsoft Azure daily and then restore to new servers		
Promote Sandbox to production.	On-premises	
Use an included feature.	Online	
Replicate the environment weekly to backup servers.		

Correct Answer:

Answer Area

Recovery methods	Location	Recovery method
Back up databases to Microsoft Azure daily and then restore to new servers		
Promote Sandbox to production.	On-premises	Back up databases to Microsoft Azure daily and then restore to new servers
Use an included feature.	Online	Use an included feature.
Replicate the environment weekly to backup servers.		

Explanation

Explanation/Reference:

Reference:

<https://docs.microsoft.com/en-gb/power-platform/admin/backup-restore-environments>

QUESTION 12

Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

In preparation for a Dynamics 365 Sales and Dynamics 365 Customer Service implementation a client is performing a fit-gap analysis.

You need to evaluate the requirements by using a fit-gap methodology in the context of Dynamics 365 Sales and Dynamics 365 Customer Service.

Solution: Quotes and Orders need to push and receive data in real-time from SAP.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Explanation

Explanation/Reference:

QUESTION 13

Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

In preparation for a Dynamics 365 Sales and Dynamics 365 Customer Service implementation a client is performing a fit-gap analysis.

You need to evaluate the requirements by using a fit-gap methodology in the context of Dynamics 365 Sales and Dynamics 365 Customer Service.

Solution: Users need to update their accounts and add notes while they are offline.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Explanation

Explanation/Reference:

QUESTION 14

Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You want to integrate Microsoft Teams with Dynamics 365 Customer Service.

You install both apps, but Teams is not working when in Dynamics 365 Customer Service.

You need to troubleshoot the situation.

Solution: Set up server-side synchronization with Microsoft SharePoint Online.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Explanation

Explanation/Reference:

QUESTION 15

Note: This question is part of series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You want to integrate Microsoft Teams with Dynamics 365 Customer Service.

You install both apps, but Teams is not working when in Dynamics 365 Customer Service.

You need to troubleshoot the situation.

Solution: Change the options to **Yes** in the System settings of Dynamics 365 Customer Service.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: A

Explanation

Explanation/Reference:

Reference:

<https://msdynamicsworld.com/story/integrate-dynamics-365-customer-engagement-apps-microsoft-teams>

QUESTION 16

A company is using Dynamics 365 Sales with Microsoft Power Platform.

The final solution must consist of the following:

- Dynamics 365 for tablets app
- Power BI dashboards and reports to display sales quotas and other metrics for internal users
- A PFX-compliant canvas app for external contractors to view and updates project tasks from a Microsoft SharePoint list.

You need to recommend a security solution that achieves the data encryption requirement.

Which two solutions should you recommend? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Use single sign-on (SSO) for authentication for internal users.

B. Turn on data encryption for your Dynamics 365 Sales environment.

C. Provide an encryption key to external users using the canvas app.

D. Create a new Dynamics 365 security group to authenticate users to view the dashboards.

Correct Answer: BC

Explanation

Explanation/Reference:

QUESTION 17

A company plans to implement Dynamics 365 Sales. The company stores data about book locations in the fields, room, and shelf.

The company must import legacy data into the new system. Legacy data must be modified to match the current system design.

You need to recommend a solution to combine the room and shelf fields into a single field on import.

Which tool should you recommend?

A. Data Import Wizard

B. web services

C. Microsoft Excel Online

D. import from CSV

Correct Answer: A

Explanation

Explanation/Reference:

QUESTION 18

A client that uses Dynamics 365 Sales has forms with both Business Rules and JavaScript added to handle the business logic on the form.

The form contains logic that cannot be handled by Business Rules. The combination of using both Business Rules and JavaScript is now too complex to maintain.

You need to recommend a simplified form setup so the form can be maintained moving forward.

Which two should you recommend? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Remove the Business Rules and use only JavaScript.

B. Evaluate whether complex parts of the logic can be solved by using Power Apps Component Framework (PCF) control. Use Business Rules for the remaining functionality.

C. Manage the business logic with a Power Apps Component Framework (PCF) control.

D. Update logic to ensure Business Rules are optimized. Use JavaScript for the remaining functionality.

Correct Answer: AC

Explanation Explanation/Reference:

QUESTION 19

You are designing forms for a company that has a new Dynamics 365 Sales implementation. Three departments need specific fields on the main form so they do not have to fill out multiple forms. Each person should see only the fields they need.

Role	Requirements
Inside sales	<ul style="list-style-type: none">• Use only a browser-based app.• Include fields for contact name, phone number, products, order date, and total amount owed.
Fulfillment	<ul style="list-style-type: none">• Use either a mobile or browser-based app.• Include fields for contact name, product, and order date.
Field sales	<ul style="list-style-type: none">• Use only a mobile app.• Include fields for contact name, address, phone number, and product.

You need to ensure that the forms open correctly, display only the fields needed, and that data can be entered quickly. How should you design the form?

- A. Create three forms for all departments. Add all the fields. Add field-level security to fields not needed for each group.
- B. Create one form for each department. Add all fields needed for all departments. Use business rules to hide fields.
- C. Edit an out-of-the box form. Add extra fields. Give all departments security roles for that form.
- D. Create one form for each department. Add only fields needed on the form for each department. Assign the appropriate security role to each form.

Correct Answer: D

Explanation Explanation/Reference: